

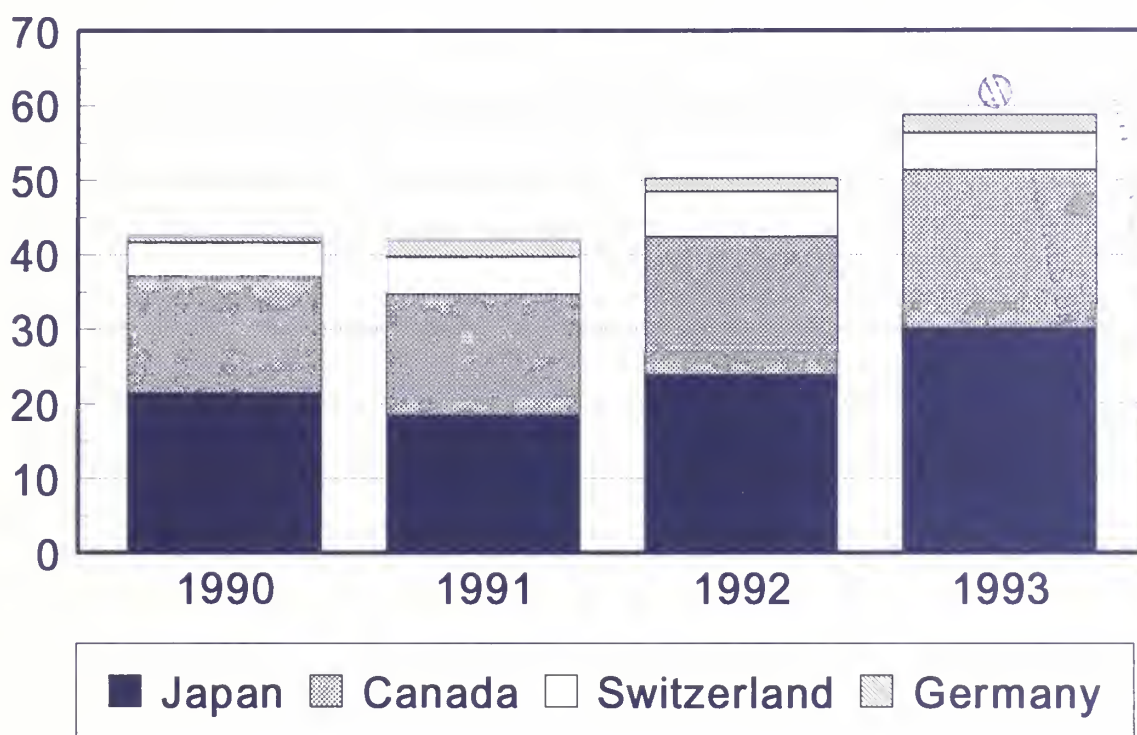
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Foreign
Agricultural
ServiceCircular Series
FHORT 9-94
September 1994

World Horticultural Trade & U.S. Export Opportunities

U.S. Fresh Asparagus Exports Continue to Climb (\$ Millions)



U.S. export value of fresh asparagus jumped 35 percent from \$46.3 million in 1990 to \$62.5 million in 1993. Exports to Japan, Canada, Switzerland, and Germany, the largest U.S. markets, accounted for 91 and 94 percent of total value in 1990 and 1993, respectively. Other important markets in 1993, where U.S. fresh asparagus exports exceeded \$1.0 million, included the United Kingdom and Italy. France, Venezuela, Korea, the Netherlands, New Zealand, Spain, and Denmark were among the U.S. markets registering steady growth from 1990 to 1993. [For more details on asparagus production and trade, see article on pages 13-23.]

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ANALYSIS

| | | |
|--------------------|--------------|---|
| Kathleen Anderson | 202-720-0911 | Beer, Dried Fruit, Hops, Juice (excl. apple), Prunes, Raisins |
| Casey Bean | 202-720-4620 | Fresh deciduous fruit, apple juice, olives, and Asia-specific issues |
| Brian Grunenfelder | 202-690-2702 | Trade policy, food safety, and plant health group leader |
| Ross Kreamer | 202-720-9903 | Canned deciduous fruit, wine, table grapes, kiwifruit, NAFTA, PL-480, and GSM-102 export credits |
| Emanuel McNeil | 202-720-2083 | Fresh and processed vegetables, tropical fruit, avocados, nursery products, cut flowers, and South American-specific issues |
| Samuel Rosa | 202-720-9792 | Sugar, honey, and Caribbean Basin Initiative |
| Joe Somers | 202-720-2974 | Situation and outlook group leader, fresh and processed citrus, and FAO citrus liaison |
| Mark Thompson | 202-720-6877 | Circular editor, fresh and processed potatoes, trade forecasts, and cross-commodity issues |

MARKETING

| | | |
|-----------------|--------------|---|
| Laura Davis | 202-720-2252 | Apples, strawberries, blueberries, and fresh tomatoes |
| Ted Goldammer | 202-720-8498 | Wine, brandy, and almonds |
| Jean Harman | 202-720-0897 | Fresh and canned pears, canned peaches, fresh cherries, honey, hops, and potatoes |
| Stacey Peckins | 202-690-1341 | Nursery products, avocados, pistachios, papaya, and canned tomatoes |
| Elise Pinkow | 202-690-1341 | Table grapes, concord grapes, peaches, pears, plums, and cranberries |
| Steve Shnitzler | 202-720-8495 | Walnuts, kiwifruit, ginseng, asparagus, tart cherries, and processed corn |
| Robert B. Tisch | 202-720-0898 | Citrus, raisins, and prunes |

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Export Summary

U.S. horticultural exports rose again in June 1994, to \$744.1 million, 19 percent over June 1993. Every export category except canned vegetables registered an increase. The largest increases for individual items were in beer (up 86 percent to \$53.1 million), sweet and tart cherries (up 77 percent to \$66.6 million), and fresh apples (up 61 percent to \$27.9 million). Total exports for FY 1994-to-date (October-June) were \$6.0 billion, up 9 percent over FY 1993.

All measures not otherwise noted are metric. One kilogram (kg.) = 2.2046 pounds,
1 metric ton = 2,204.62 pounds, 1 liter = 0.2642 gallon, 1 hectoliter (hl.) =
26.42 gallons, and 1 hectare (ha.) = 2.471 acres.

U.S. EXPORTS OF SELECTED HORTICULTURAL COMMODITIES
WORLD TOTAL, OCTOBER-SEPTEMBER YEAR
JUN 94

| NAME | | QUANTITY | | | | | VALUE (1,000 DOLLARS) | | | | |
|---------------------|---------------------|--------------------|--------------------|----------------------|----------------------|--------------|-----------------------|--------------------|-------------------|-------------------|--------------|
| GROUP | & COMMODITY | CURR MO LAST YR | CURR MO CURR YR | YR TOTDTE LAST YR | YR TOTDTE CURR YR | LAST YEAR | CURR MO LAST YR | CURR MO CURR YR | YR TDT LAST YR | YR TDT CURR YR | LAST YEAR |
| FR, FRUIT CITRUS | MT | | | | | | | | | | |
| | GRAPEFRUIT | 20,197 | 21,405 | 404,000 | 422,314 | 444,767 | 9,138 | 10,231 | 201,798 | 209,095 | 222,290 |
| | LEMONS | 8,600 | 11,048 | 102,896 | 96,536 | 127,336 | 8,945 | 8,734 | 69,414 | 73,177 | 59,698 |
| | ORANGES, INCL TMPLS | 53,482 | 47,869 | 462,522 | 446,019 | 562,596 | 26,327 | 25,407 | 223,635 | 240,999 | 279,503 |
| | OTHER CITRUS | 324 | 342 | 18,472 | 25,335 | 19,313 | 241 | 283 | 15,866 | 19,502 | 16,507 |
| | Subtotal:---- | 82,604 | 80,666 | 987,892 | 990,206 | 1,154,014 | 44,653 | 44,657 | 510,716 | 542,775 | 618,001 |
| FR, FRT, NON-CIT | MT | | | | | | | | | | |
| | APPLES | 30,194 | 49,074 | 404,631 | 525,400 | 487,808 | 17,264 | 27,850 | 241,840 | 318,073 | 297,141 |
| | AVOCADOS | 2,244 | 643 | 10,886 | 4,702 | 14,185 | 2,011 | 1,270 | 11,094 | 6,497 | 14,223 |
| | CHERRIES SWT & TRT | 9,076 | 16,426 | 17,354 | 24,960 | 22,747 | 37,522 | 66,576 | 85,777 | 111,881 | 111,252 |
| | GRAPES | 11,302 | 10,828 | 89,394 | 110,609 | 184,774 | 16,538 | 15,373 | 109,345 | 131,355 | 215,189 |
| | KIWI FRUIT | 240 | 274 | 8,076 | 8,554 | 8,359 | 303 | 340 | 11,669 | 12,844 | 12,071 |
| | MELONS | 39,930 | 43,081 | 94,421 | 102,365 | 196,473 | 13,056 | 12,694 | 41,555 | 47,988 | 14,192 |
| | PAPAYA | 644 | 682 | 5,802 | 5,911 | 7,596 | 1,258 | 1,303 | 10,851 | 11,202 | 14,151 |
| | PEACHES & NCTRNS | 14,714 | 16,241 | 26,240 | 28,529 | 63,998 | 12,595 | 12,584 | 26,413 | 25,177 | 57,507 |
| | PEARS | 3,187 | 7,152 | 76,663 | 106,179 | 98,815 | 2,136 | 3,865 | 46,939 | 58,133 | 60,258 |
| | PLUMS/PRUNES | 9,173 | 8,922 | 14,774 | 17,720 | 56,359 | 9,628 | 7,593 | 17,530 | 12,444 | 52,120 |
| | STRAWBERRIES | 4,134 | 6,858 | 3,232 | 16,764 | 45,415 | 10,793 | 10,793 | 39,479 | 39,583 | 53,860 |
| | OTHER NON-CITRUS | 5,955 | 7,200 | 29,923 | 34,545 | 53,452 | 7,427 | 8,307 | 30,770 | 30,770 | 30,770 |
| | Subtotal:---- | 131,098 | 167,387 | 811,401 | 1,002,845 | 1,243,586 | 126,997 | 168,526 | 685,203 | 826,035 | 1,039,381 |
| CND/PRP FRUIT | MT | | | | | | | | | | |
| | CHERRIES TRT CND | 821 | 864 | 5,677 | 4,271 | 7,322 | 1,423 | 1,996 | 9,652 | 7,940 | 12,632 |
| | FRUIT MIXTURES | 2,439 | 3,117 | 26,971 | 20,615 | 35,007 | 2,978 | 3,517 | 30,168 | 24,014 | 39,097 |
| | MARACHINO CHRY | 388 | 422 | 3,397 | 3,465 | 4,912 | 772 | 559 | 6,713 | 6,491 | 9,706 |
| | PEACHES CANNED | 2,310 | 1,689 | 16,863 | 14,161 | 21,390 | 2,324 | 1,729 | 16,523 | 13,771 | 20,960 |
| | PINEAPPLE CANNED | 442 | 375 | 3,347 | 3,005 | 4,295 | 386 | 360 | 3,081 | 2,721 | 3,931 |
| | FRT PRP/PRES | 4,517 | 4,807 | 47,231 | 45,965 | 61,466 | 5,738 | 5,886 | 58,159 | 55,566 | 76,437 |
| | OTHER CANNED FR | 2,397 | 1,748 | 12,744 | 13,770 | 22,246 | 2,322 | 2,011 | 12,744 | 12,744 | 12,744 |
| | Subtotal:---- | 13,312 | 18,226 | 127,233 | 125,163 | 166,641 | 15,956 | 19,651 | 146,928 | 135,250 | 192,895 |
| DRIED FRUIT | MT | | | | | | | | | | |
| | PRUNES, DRIED | 4,152 | 4,670 | 68,567 | 44,211 | 84,752 | 8,826 | 11,689 | 103,562 | 104,062 | 137,529 |
| | RAISINS, DRIED | 9,147 | 1,043 | 85,863 | 88,815 | 121,047 | 13,787 | 14,485 | 123,648 | 140,481 | 180,885 |
| | OTHER DRIED FRUIT | 1,437 | 1,773 | 17,446 | 18,554 | 26,865 | 1,870 | 2,300 | 27,000 | 32,821 | 37,810 |
| | Subtotal:---- | 14,697 | 14,790 | 169,877 | 148,948 | 226,148 | 25,483 | 28,925 | 264,737 | 283,529 | 367,651 |
| FROZEN FRUIT | MT | | | | | | | | | | |
| | BLUEBERRIES, FZN | 235 | 1,115 | 6,845 | 5,023 | 8,600 | 442 | 1,684 | 12,244 | 7,733 | 15,058 |
| | STRAWBERRIES, FZN | 1,922 | 2,191 | 8,700 | 16,344 | 19,917 | 2,597 | 3,868 | 16,790 | 14,051 | 23,924 |
| | OTHER FZN FRUIT | 915 | 1,847 | 11,497 | 9,326 | 16,331 | 2,593 | 8,826 | 16,718 | 14,645 | 23,926 |
| | Subtotal:---- | 3,072 | 5,354 | 27,043 | 28,693 | 40,849 | 4,573 | 7,679 | 40,253 | 41,430 | 59,649 |
| FRT&VEG JUICE (SSE) | KL | | | | | | | | | | |
| | GRAPEFRUIT JU CNC | 6,930 | 6,579 | 48,837 | 28,048 | 60,686 | 3,988 | 4,680 | 29,920 | 24,736 | 36,980 |
| | ORANGE JU NT CNC | 9,084 | 13,087 | 66,216 | 86,251 | 92,928 | 6,551 | 8,737 | 50,130 | 58,414 | 68,746 |
| | ORANGE JUICE CNC | 33,024 | 28,242 | 257,105 | 177,074 | 349,883 | 13,283 | 17,454 | 103,066 | 108,989 | 140,737 |
| | OTHER JUICES | 31,924 | 30,432 | 270,521 | 249,262 | 363,216 | 19,893 | 21,733 | 172,555 | 212,446 | 214,146 |
| | Subtotal:---- | 80,964 | 78,341 | 642,681 | 540,638 | 866,115 | 43,717 | 52,606 | 342,004 | 364,395 | 460,611 |
| VEGETABLES FR | MT | | | | | | | | | | |
| | ASPARAGUS, FR, CHLD | 1,896 | 1,006 | 20,260 | 20,916 | 21,288 | 4,137 | 2,422 | 58,317 | 66,027 | 62,514 |
| | BROCCOLI | 9,655 | 11,976 | 87,570 | 108,467 | 102,948 | 6,663 | 6,961 | 58,711 | 64,889 | 69,469 |
| | CAULIFLOWER | 6,829 | 9,096 | 57,661 | 76,892 | 70,346 | 5,008 | 6,084 | 41,479 | 49,695 | 49,628 |
| | CELERY | 12,555 | 11,821 | 100,369 | 100,420 | 115,257 | 3,667 | 3,518 | 46,375 | 31,632 | 51,058 |
| | LETTUCE, FR, CH. | 29,686 | 25,028 | 264,922 | 257,073 | 315,006 | 10,661 | 10,758 | 130,487 | 101,782 | 154,873 |
| | ONIONS, FR | 17,891 | 21,473 | 114,707 | 104,873 | 183,006 | 9,884 | 49,378 | 49,378 | 49,378 | 49,378 |
| | PEPPERS | 5,920 | 6,153 | 49,845 | 42,690 | 60,961 | 4,904 | 6,187 | 40,137 | 36,153 | 48,485 |
| | TOMATOES, FR, CH. | 18,488 | 15,602 | 124,045 | 106,206 | 167,332 | 11,908 | 11,638 | 107,684 | 88,259 | 133,834 |
| | OTHER VEG, FR | 108,419 | 114,559 | 481,720 | 518,155 | 638,995 | 47,137 | 49,038 | 280,389 | 284,725 | 355,598 |
| | Subtotal:---- | 211,334 | 216,697 | 1,301,105 | 1,335,708 | 1,675,138 | 99,979 | 102,107 | 812,959 | 763,320 | 997,304 |
| VEGETABLES CANNED | MT | | | | | | | | | | |
| | CATSUP & CHILI SA | 2,006 | 2,294 | 17,739 | 21,393 | 23,641 | 1,541 | 1,651 | 13,710 | 17,466 | 18,526 |
| | SWEET CORN CANNED | 16,471 | 12,159 | 135,156 | 116,450 | 176,881 | 12,303 | 9,999 | 100,091 | 93,097 | 132,161 |
| | TOMATO PASTE | 4,753 | 6,141 | 50,112 | 54,688 | 73,238 | 4,138 | 5,252 | 40,388 | 45,786 | 59,815 |
| | TOMATO SAUCE | 16,514 | 9,143 | 52,044 | 63,864 | 68,893 | 3,688 | 8,817 | 49,412 | 62,940 | 65,694 |
| | OTHER CANNED VEG. | 16,348 | 16,285 | 123,540 | 408,263 | 572,436 | 46,876 | 43,038 | 208,073 | 208,073 | 208,073 |
| | Subtotal:---- | 48,582 | 46,285 | 423,540 | 408,263 | 572,436 | 46,876 | 43,038 | 411,679 | 406,225 | 554,351 |
| FROZEN VEGETABLES | MT | | | | | | | | | | |
| | FROZEN FRENCH FRY | 17,180 | 21,364 | 154,303 | 183,445 | 211,387 | 12,133 | 15,751 | 109,516 | 132,118 | 149,434 |
| | FZN SWT CORN | 4,193 | 4,208 | 46,020 | 46,301 | 62,107 | 3,468 | 4,024 | 37,580 | 41,334 | 50,529 |
| | OTHER FZN VEG | 5,857 | 4,859 | 46,173 | 41,080 | 60,509 | 5,198 | 5,194 | 43,704 | 35,452 | 57,313 |
| | Subtotal:---- | 28,988 | 32,132 | 259,959 | 286,456 | 352,660 | 22,551 | 26,305 | 201,355 | 225,389 | 272,244 |
| DEHYD VEGETABLES | MT | | | | | | | | | | |
| | GARLIC, DEHY | 633 | 589 | 5,554 | 5,692 | 7,478 | 1,530 | 1,448 | 13,492 | 13,800 | 18,182 |
| | ONIONS, DEHY | 2,097 | 1,898 | 17,058 | 19,922 | 23,183 | 4,712 | 4,169 | 39,899 | 44,681 | 53,986 |
| | POTATO, DEHYD | 3,455 | 3,946 | 24,520 | 31,035 | 34,315 | 3,680 | 4,066 | 24,766 | 32,337 | 35,043 |
| | OTHER DEHYD VEG. | 2,365 | 2,401 | 24,593 | 20,397 | 32,937 | 3,620 | 4,823 | 37,055 | 41,399 | 49,325 |
| | Subtotal:---- | 8,552 | 8,835 | 71,727 | 77,048 | 97,915 | 13,543 | 14,508 | 115,213 | 132,219 | 156,537 |
| TREE NUTS | MT | | | | | | | | | | |
| | ALMOND SH/PRP | 9,500 | 8,457 | 123,329 | 124,511 | 161,466 | 33,918 | 34,304 | 416,857 | 568,208 | 565,786 |
| | ALMONDS, UNSHLD | 595 | 885 | 12,433 | 10,000 | 15,878 | 1,186 | 2,330 | 24,703 | 26,757 | 32,772 |
| | PISTACHIO, UNSHLD | 736 | 823 | 11,458 | 8,088 | 12,840 | 2,492 | 2,405 | 37,553 | 23,322 | 42,591 |
| | WALNUTS, SHLD | 744 | 1,079 | 14,776 | 16,812 | 16,909 | 3,162 | 4,420 | 49,961 | 60,102 | 58,735 |
| | WALNUTS, UNSHLD | 337 | 84 | 29,801 | 40,634 | 53,152 | 5,293 | 1,170 | 60,272 | 77,674 | 67,492 |
| | OTHER NUTS | 3,787 | 2,879 | 46,534 | 46,966 | 57,266 | 10,793 | 9,423 | 133,777 | 137,505 | 168,454 |
| | Subtotal:---- | 15,702 | 14,210 | 238,334 | 247,007 | 297,816 | 52,084 | 53,056 | 723,123 | 893,570 | 935,834 |
| NURSERY PRODUCTS | NONE | | | | | | | | | | |
| | CUT FLOWERS | 0 | 0 | 0 | 0 | 0 | 2,458 | 2,645 | 28,679 | 28,430 | 38,122 |
| | OTHER NURSERY | 0 | 0 | 0 | 0 | 0 | 12,264 | 12,434 | 137,038 | 154,715 | 172,239 |
| | Subtotal:---- | 0 | 0 | 0 | 0 | 0 | 12,264 | 12,434 | 165,718 | 183,145 | 210,362 |
| HOPS & PRODUCTS | MT | | | | | | | | | | |
| | HOP EXTRACT | 143 | 384 | 3,546 | 4,713 | 4,027 | 1,946 | 4,557 | 59,759 | 53,553 | 66,837 |
| | HOP PELLETS | 670 | 493 | 3,545 | 3,545 | 5,116 | 3,754 | 2,872 | 26,157 | 30,931 | 30,931 |
| | HOPS, NSFP | 23 | 67 | 10,303 | 10,076 | 11,625 | 2,265 | 7,893 | 14,717 | 13,290 | 13,290 |
| | Subtotal:---- | 827 | 945 | 10,303 | 10,076 | 11,625 | 5,808 | 7,893 | 100,633 | 83,844 | 113,275 |
| WINE | KL | | | | | | | | | | |
| | GRAPE WINES | 9,054 | 10,406 | 85,690 | 85,410 | 117,688 | 13,064 | 15,219 | 119,510 | 125,111 | 165,337 |
| | OTHER WINE PRODUCTS | 1,419 | 1,435 | 11,738 | 8,910 | 14,839 | 1,105 | 1,757 | 7,921 | 9,434 | 11,242 |
| | Subtotal:---- | 10,473 | 11,841 | 97,429 | 94,321 | 132,527 | 14,170 | 16,977 | 127,432 | 134,545 | 176,580 |
| MISCELLANEOUS | KL | | | | | | | | | | |
| | BEER & BEVERAGES | 46,489 | 81,963 | 301,795 | 383,382 | 414,388 | 28,581 | 53,060 | 187,540 | 245,218 | 259,492 |
| | EDIBLE PREPARATIONS | 10,337 | 14,641 | 90,250 | 117,787 | 124,809 | 39,119 | 54,474 | 319,583 | 410,642 | 450,622 |
| | GINSENG | 4 | 39 | 8,898 | 8,898 | 9,854 | 97 | 97 | 97,054 | 97,054 | 104,376 |
| | POTATO CHIPS | 4,052 | 5,017 | 36,891 | 41,820 | 47,774 | 12,118 | 15,229 | 88,828 | 122,323 | 118,430 |
| | OTHER MISC. | 0 | 0 | 0 | 0 | 0 | 16,776 | 19,742 | 157,823 | 182,293 | 211,147 |
| | Subtotal:---- | 60,883 | 101,662 | 429,796 | 543,792 | 587,867 | 96,891 | 145,685 | 851,630 | 1,029 | |

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES
WORLD TOTAL, OCTOBER-SEPTEMBER YEAR
JUN 94

| NAME | | QUANTITY | | | | VALUE (1,000 DOLLARS) | | | | | |
|-----------------------|---------------------|--------------------|--------------------|----------------------|----------------------|-----------------------|--------------------|--------------------|-------------------|-------------------|--------------|
| GROUP | & COMMODITY | CURR MO LAST YR | CURR MO CURR YR | YR TOTATE LAST YR | YR TOTATE CURR YR | LAST YEAR | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR |
| FRESH FRUIT | MT | | | | | | | | | | |
| | APPLES | 19,497 | 15,432 | 99,524 | 90,829 | 119,770 | 15,857 | 13,659 | 59,375 | 63,010 | 70,726 |
| | AVOCADO | 115 | 264 | 16,694 | 7,101 | 18,470 | 95 | 219 | 12,069 | 4,573 | 12,899 |
| | BANANA | 287,976 | 329,364 | 2,639,045 | 2,711,022 | 3,536,585 | 84,609 | 85,355 | 756,923 | 740,705 | 1,004,787 |
| | CANTELOUPE | 3,230 | 4,321 | 212,797 | 224,836 | 213,007 | 589 | 866 | 67,597 | 67,706 | 67,635 |
| | GRAPE | 16,215 | 17,083 | 324,250 | 308,446 | 322,134 | 20,689 | 21,287 | 261,427 | 249,155 | 261,605 |
| | KIWI FRUIT | 3,014 | 2,135 | 18,594 | 22,878 | 24,791 | 1,829 | 1,221 | 11,309 | 13,683 | 16,602 |
| | MANGO | 22,555 | 22,698 | 73,813 | 77,156 | 110,290 | 14,877 | 15,535 | 59,474 | 60,485 | 84,344 |
| | PEACH | 0 | 0 | 41,176 | 42,931 | 41,376 | 0 | 0 | 26,244 | 27,662 | 26,410 |
| | PEAR | 4,615 | 7,341 | 64,483 | 65,166 | 64,825 | 1,770 | 3,292 | 31,445 | 32,975 | 32,038 |
| | PINEAPPLE | 10,500 | 13,327 | 93,644 | 94,859 | 124,177 | 3,980 | 3,806 | 31,526 | 31,413 | 46,139 |
| | STRAWBERRY | 994 | 2,195 | 9,440 | 13,947 | 14,470 | 739 | 1,700 | 12,058 | 34,813 | 22,747 |
| | OTHER MELON | 5,991 | 5,288 | 113,802 | 114,542 | 114,510 | 1,332 | 1,510 | 41,203 | 41,510 | 41,350 |
| | OTHER FRUIT | 31,047 | 35,559 | 400,738 | 421,527 | 512,714 | 9,610 | 11,969 | 155,591 | 179,476 | 205,691 |
| | Subtotal:----- | 405,795 | 459,845 | 4,113,505 | 4,195,242 | 5,220,125 | 156,176 | 162,124 | 1,539,256 | 1,547,194 | 1,892,412 |
| DRIED FRUIT | MT | | | | | | | | | | |
| | DRD APRICOT | 915 | 374 | 9,360 | 7,628 | 11,053 | 2,003 | 849 | 21,063 | 19,419 | 25,135 |
| | DRD FIG & PASTE | 395 | 439 | 7,035 | 9,148 | 8,786 | 341 | 426 | 9,659 | 11,006 | 10,808 |
| | OTHER DRD FRUIT | 1,583 | 2,085 | 21,551 | 20,841 | 29,643 | 2,171 | 3,576 | 24,955 | 30,383 | 36,546 |
| | Subtotal:----- | 2,894 | 2,899 | 37,947 | 37,618 | 49,483 | 4,516 | 4,851 | 55,678 | 60,809 | 72,490 |
| FROZEN FRUIT | MT | | | | | | | | | | |
| | FZN BLUEBERRIES | 703 | 669 | 4,031 | 6,031 | 5,677 | 1,136 | 854 | 7,374 | 8,693 | 9,926 |
| | FZN STR | 1,955 | 2,476 | 17,874 | 18,133 | 19,937 | 1,979 | 2,369 | 19,250 | 18,686 | 21,271 |
| | OTHER FZN FRUIT | 4,258 | 3,333 | 24,912 | 22,881 | 32,037 | 4,605 | 3,773 | 22,951 | 29,799 | 34,039 |
| | Subtotal:----- | 6,927 | 6,479 | 46,818 | 50,046 | 57,651 | 7,721 | 6,997 | 52,585 | 57,178 | 65,236 |
| CANNED/PREP FRUIT | MT | | | | | | | | | | |
| | CANNED OLIVES | 5,921 | 5,860 | 54,625 | 52,416 | 74,492 | 13,175 | 13,612 | 118,133 | 114,637 | 153,316 |
| | CANNED ORANGES | 4,565 | 6,021 | 30,762 | 37,476 | 41,806 | 4,270 | 4,726 | 29,442 | 29,504 | 39,502 |
| | CANNED PEACH | 920 | 1,742 | 18,766 | 17,788 | 23,011 | 1,600 | 1,007 | 12,940 | 9,896 | 15,375 |
| | CANNED PINEAPPLE | 29,162 | 27,452 | 251,711 | 245,739 | 344,866 | 17,839 | 12,679 | 13,584 | 13,273 | 21,898 |
| | MIXED FRUIT | 2,256 | 2,256 | 30,475 | 30,405 | 33,405 | 1,822 | 1,524 | 23,007 | 25,218 | 25,875 |
| | PREP/PRES FRUIT | 6,038 | 5,926 | 43,142 | 44,641 | 58,233 | 6,598 | 6,360 | 50,041 | 50,189 | 66,860 |
| | OTHER CANNED FRUIT | 4,510 | 5,319 | 34,852 | 45,206 | 47,278 | 5,582 | 6,293 | 46,227 | 57,714 | 60,772 |
| | Subtotal:----- | 53,068 | 54,679 | 461,334 | 473,487 | 623,093 | 49,384 | 46,203 | 439,377 | 423,635 | 578,600 |
| FRUIT&VEG JUICE (SSE) | KL | | | | | | | | | | |
| | APPLEPEAR JU | 95,985 | 158,145 | 623,232 | 824,468 | 946,807 | 21,606 | 25,850 | 176,115 | 253,225 | 243,682 |
| | FCOJ | 70,731 | 96,356 | 743,583 | 1,230,712 | 1,122,350 | 8,116 | 19,516 | 120,975 | 145,586 | 191,591 |
| | GRAPE JU | 8,308 | 10,004 | 110,854 | 57,823 | 148,404 | 3,108 | 3,797 | 40,178 | 22,558 | 52,117 |
| | PINAP JU | 26,061 | 32,128 | 253,832 | 227,624 | 339,270 | 5,577 | 6,269 | 59,019 | 50,818 | 77,767 |
| | OTHER FRUIT JU | 20,994 | 14,803 | 113,481 | 127,427 | 139,384 | 7,811 | 6,647 | 59,011 | 72,714 | 47,630 |
| | Subtotal:----- | 222,081 | 311,438 | 1,844,983 | 2,460,056 | 2,706,217 | 46,227 | 62,080 | 453,099 | 544,904 | 642,789 |
| FRESH VEGETABLES | MT | | | | | | | | | | |
| | GARLIC | 3,282 | 2,811 | 13,539 | 28,443 | 29,171 | 3,180 | 3,285 | 14,461 | 22,129 | 23,144 |
| | ASPARAGUS | 415 | 197 | 24,192 | 20,852 | 29,852 | 375 | 7,280 | 33,806 | 32,782 | 39,213 |
| | BELL PEPPER | 3,990 | 4,999 | 104,723 | 117,877 | 121,879 | 7,708 | 7,169 | 112,251 | 122,973 | 137,077 |
| | CARROTS | 377 | 511 | 40,723 | 47,546 | 51,431 | 1,104 | 1,169 | 11,225 | 11,558 | 14,066 |
| | CHILI PEPPER | 1,458 | 2,764 | 29,271 | 35,173 | 36,933 | 2,332 | 3,190 | 43,179 | 35,788 | 48,709 |
| | CUCUMBER | 5,702 | 6,795 | 230,894 | 237,009 | 238,841 | 3,549 | 3,690 | 100,057 | 85,192 | 105,192 |
| | ONIONS | 8,502 | 9,686 | 195,993 | 237,456 | 218,400 | 5,907 | 6,132 | 50,799 | 125,097 | 104,618 |
| | POTATO, INCL SD | 10,731 | 8,485 | 281,735 | 297,657 | 302,186 | 5,125 | 5,772 | 45,747 | 59,944 | 59,944 |
| | SQUASH | 10,731 | 7,745 | 22,998 | 99,406 | 95,290 | 1,235 | 1,335 | 85,897 | 55,885 | 87,590 |
| | TOMATOES | 16,868 | 22,858 | 334,848 | 355,739 | 380,911 | 19,043 | 16,456 | 279,668 | 288,256 | 307,454 |
| | OTHER FRESH VEGETAB | 13,542 | 19,464 | 227,895 | 220,070 | 285,225 | 10,176 | 10,176 | 129,683 | 135,282 | 156,317 |
| | Subtotal:----- | 67,844 | 79,917 | 1,581,010 | 1,690,743 | 1,790,165 | 55,447 | 54,522 | 928,107 | 998,961 | 1,045,351 |
| CANNED/DEHYD VEGET | MT | | | | | | | | | | |
| | CND ARTICHOKE | 4,156 | 6,483 | 13,493 | 21,530 | 20,456 | 6,403 | 11,423 | 21,380 | 36,159 | 32,256 |
| | CANNED BAMBOO | 2,351 | 1,289 | 22,250 | 22,160 | 28,680 | 2,180 | 1,166 | 19,606 | 17,736 | 24,939 |
| | CND MSHROOMS | 3,149 | 6,659 | 36,756 | 47,695 | 47,213 | 6,650 | 14,355 | 78,552 | 95,871 | 100,977 |
| | CND PIMIENTO | 2,930 | 4,57 | 4,687 | 3,750 | 4,441 | 441 | 1,936 | 6,860 | 5,808 | 8,937 |
| | CND TOM | 2,398 | 5,780 | 33,596 | 31,781 | 45,500 | 1,364 | 1,936 | 11,142 | 11,627 | 17,939 |
| | CANNED WATERCHESTNU | 4,481 | 6,659 | 26,552 | 31,700 | 39,558 | 3,281 | 4,312 | 18,530 | 21,676 | 27,926 |
| | TOMATO PASTE & SAUC | 1,462 | 13,269 | 35,774 | 54,367 | 40,209 | 1,026 | 9,403 | 24,364 | 37,876 | 27,282 |
| | DRIED MUSHROOMS | 229 | 1,178 | 1,407 | 1,117 | 1,817 | 2,203 | 1,924 | 17,975 | 12,700 | 22,462 |
| | DRIED TOMATOES | 432 | 354 | 4,954 | 4,716 | 6,491 | 4,781 | 1,446 | 20,088 | 17,888 | 25,462 |
| | OTHER DEHYD VEGETAB | 7,000 | 4,430 | 61,035 | 70,042 | 8,437 | 5,172 | 4,216 | 45,688 | 42,167 | 50,180 |
| | OTHER CND VEG | 16,616 | 15,762 | 149,054 | 152,664 | 197,571 | 18,127 | 16,809 | 15,434 | 16,917 | 20,917 |
| | Subtotal:----- | 43,290 | 61,324 | 390,253 | 452,527 | 523,108 | 49,039 | 67,351 | 423,624 | 468,662 | 558,172 |
| FROZEN VEGETABLES | MT | | | | | | | | | | |
| | BROCCOLI FZN | 10,706 | 9,380 | 145,036 | 101,835 | 170,431 | 7,052 | 5,613 | 96,650 | 69,031 | 112,224 |
| | CAULIFLOWER FZN | 408 | 1,926 | 19,774 | 25,730 | 25,730 | 1,926 | 1,926 | 17,887 | 21,054 | 21,054 |
| | POTATO FZN | 13,202 | 11,720 | 96,570 | 100,543 | 125,895 | 6,909 | 6,759 | 55,214 | 55,577 | 69,284 |
| | OTHER VEG FZN | 97,892 | 232,260 | 1,168,643 | 1,717,259 | 1,671,650 | 8,663 | 9,785 | 69,577 | 81,002 | 88,516 |
| | Subtotal:----- | 122,209 | 253,675 | 1,429,705 | 1,945,268 | 1,990,268 | 22,892 | 21,969 | 233,130 | 227,466 | 286,869 |
| TREE NUTS | MT | | | | | | | | | | |
| | BRAZILS TOT | 432 | 2,135 | 6,616 | 7,430 | 10,429 | 745 | 3,195 | 9,468 | 12,743 | 15,171 |
| | CASHEWS TOT | 4,546 | 4,945 | 47,585 | 47,057 | 64,377 | 18,576 | 23,215 | 192,167 | 202,647 | 260,328 |
| | COCONUT | 4,568 | 6,191 | 42,643 | 51,298 | 59,768 | 3,727 | 5,033 | 35,183 | 41,627 | 49,330 |
| | PECANS | 687 | 361 | 18,051 | 12,091 | 20,305 | 4,882 | 1,385 | 74,516 | 28,241 | 88,874 |
| | OTHER NUTS | 1,756 | 980 | 16,426 | 13,298 | 21,106 | 5,935 | 4,276 | 59,104 | 46,773 | 73,209 |
| | Subtotal:----- | 11,992 | 14,614 | 131,323 | 131,176 | 175,987 | 33,868 | 37,106 | 366,440 | 332,033 | 486,914 |
| NURSERY PRODUCTS | M | | | | | | | | | | |
| | CARNATIONS | 63,080 | 66,797 | 770,507 | 876,658 | 920,969 | 5,161 | 5,228 | 68,518 | 75,067 | 82,772 |
| | CHRISTMAS TREES | 4 | 0 | 1,995 | 2,028 | 1,995 | 9 | 0 | 17,286 | 17,111 | 17,286 |
| | CHRYSANTHEMUMS | 14,385 | 40,518 | 114,622 | 433,794 | 159,073 | 5,881 | 4,444 | 51,162 | 54,188 | 66,054 |
| | ROSES | 40,377 | 46,457 | 475,035 | 544,062 | 584,669 | 6,756 | 7,822 | 85,800 | 101,366 | 102,911 |
| | TULIP BULBS | 0 | 0 | 65,749 | 64,803 | 284,022 | 0 | 0 | 85,859 | 71,807 | 32,559 |
| | OTHER CUT FLRS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 84,222 | 95,978 | 106,414 |
| | OTH NURS PROD | 0 | 0 | 0 | 0 | 0 | 8,996 | 10,196 | 158,424 | 166,767 | 215,556 |
| | Subtotal:----- | 118,447 | 153,773 | 1,427,913 | 1,921,347 | 1,950,730 | 33,830 | 36,346 | 473,274 | 518,288 | 623,959 |
| HOPS & PRODUCTS | MT | | | | | | | | | | |
| | HOPS & PELLETS | 119 | 64 | 3,978 | 5,049 | 3,982 | 850 | 331 | 22,204 | 32,779 | 22,237 |
| | OTHER HOP PRODS | 122 | 1 | 130 | 697 | 134 | 796 | 28 | 881 | 4,239 | 933 |
| | Subtotal:----- | 242 | 66 | 4,109 | 5,747 | 4,116 | 1,647 | 360 | 23,086 | 37,018 | 23,171 |
| WINE | KL | | | | | | | | | | |
| | RED WINE | 9,824 | 11,501 | 75,975 | 85,898 | 98,370 | 38,435 | 39,722 | 303,829 | 294,502 | 379,584 |
| | SPARKLING WINE | 1,926 | 1,796 | 22,665 | 23,341 | 29,680 | 15,066 | 16,690 | 190,973 | 199,718 | 251,670 |
| | WHITE WINE | 8,533 | 9,948 | 69,718 | 76,834 | 92,358 | 26,313 | 28,382 | 216,550 | 226,764 | 279,901 |
| | OTHER WN PROD | 1,685 | 1,858 | 17,430 | 21,281 | 23,752 | 6,621 | 7,242 | 44,046 | 55,330 | 60,012 |
| | Subtotal:----- | 22,970 | 26,105 | 185,790 | 207,356 | 244,162 | 86,436 | 92,039 | 755,399 | 776,316 | 971,169 |
| MISCELLANEOUS | KL | | | | | | | | | | |
| | BEER & BEVERAGES | 115,746 | 138,065 | 791,675 | 945,029 | 1,119,446 | 96,803 | 113,070 | 673,254 | 771,024 | 952,084 |
| | OTHER MISC. | 0 | 0 | 0 | 0 | 0 | 67,893 | 70,986 | | | |

Export News and Opportunities

Progress continues toward Japanese apple market opening.

Japan's Ministry of Agriculture, Forestry and Fisheries took a further step on August 19 to open up its apple market to U.S. imports by lifting a 23 year old phytosanitary ban. The next step, a visit by Japanese quarantine inspectors to orchards and packing houses in Washington state, began on August 23.

The opening of the Japanese market to U.S. apples would conclude a decades-long bilateral effort by the U.S. apple industry, U.S. and Japanese quarantine officials, trade officials and diplomats. After formally liberalizing its quotas on imported apples in 1971, Japan maintained a series of non-trade barriers to the import of U.S. apples, citing phytosanitary concerns. Since that time the U.S. industry and government officials have worked with the Japanese authorities to identify and meet all Japanese technical requirements concerning apple imports.

Mexico Opens Market to California Citrus.

On July 27 Mexico's quarantine agency agreed to begin issuing phytosanitary import permits for citrus originating from non-quarantined production zones in California, a development that would open a promising new market for U.S. exporters. As the market opening applies only to California, other citrus producing states, notably Arizona, Texas and Florida, will continue to be denied access pending resolution of outstanding quarantine concerns. Anticipated visits by Mexican quarantine officials to the other key citrus-producing states could provide the basis for approval of additional geographic areas in the near future. One California citrus industry contact indicated that sales to Mexico could reach \$5 million in the next full marketing season and eventually grow to \$30 million annually within the next few years.

Japan continues to be a major export market for California strawberries.

Japan is the United States' largest offshore market for strawberries. U.S. strawberries

represent 96 percent of all fresh imports and 58 percent of the frozen import market in Japan. While Japan has its own domestic production of strawberries, fresh U.S. strawberries are sold in the "off-season." Currently, the confectionery market is the primary user of fresh strawberries. However, there is the potential to expand sales by targeting the gift sector. Frozen sales are concentrated in the industrial sector, such as for jam, filling for baked items, or as an ingredient in yogurt products. While the jam market is fairly mature, new growth areas being targeted are in the food service area for use in frozen fruit beverages, including cocktails; and health beverages like yogurt drinks. Last year, U.S. fresh and frozen strawberry sales to Japan reached close to \$30 million.

Canada's new chemical residue limit benefits U.S. citrus exporters.

The Government of Canada has established a maximum residue limit (MRL) for the insecticide chlorpyrifos on citrus fruit, according to a report by the Agricultural Counselor's Office in Ottawa. This development will eliminate the uncertainty for U.S. citrus exporters, whose shipments of oranges alone to Canada topped \$101 million in CY 1993. The newly established limit of 1.0 part per million (PPM), which is identical to the U.S. tolerance level, replaces the previous standard of zero tolerance (defined as 0.1 PPM). Since early 1993, the U.S. Agricultural Counselor's office, in conjunction with California citrus industry representatives, had been urging the Canadian government to establish an appropriate tolerance level for the insecticide. This favorable development for the U.S. trade has also been aided by the ongoing cooperation and dialogue in the U.S.-Canada Free Trade Agreement Technical Working Group on Pesticides on issues relating to standards and harmonization. Since April 1993, FAS, other agencies, and the trade in both countries have participated in biannual meetings alternating between Canada and the United States. At these meetings they have discussed this and other technical issues affecting the annual \$3 billion trade in horticultural products between the two countries.

Seven additional states have now been included in the work plan for U.S. apple exports to Mexico.

Sanidad Vegetal, the Mexican plant health agency, has approved the importation of apples from Colorado, Michigan, New York, Pennsylvania, Utah, Virginia, and West Virginia. These 7 additional states will join the existing approved states (i.e. Washington, Oregon, and Idaho) begin eligible to export apples to Mexico in the 1994-95 season. The work plan for the new states is currently being negotiated between Mexican and U.S. authorities. California, which is also seeking approval, has completed the first step of doing the pest risk analysis. The next step is to schedule a visit by Mexican officials to California packing facilities.

Japan opens its market to Florida's carambola fruits.

The Japan Ministry of Agriculture, Forestry, and Fisheries has approved carambola fruits (star fruit) for inclusion in the Japan-U.S. carbfbly protocol on fresh florida fruits. The agreement, which became effective on July 14, will allow Florida carambolas to be shipped to the Japanese market under cold treatment provisions per terms of the protocol. The agreed upon schedule is for cold treatment at a fruit pulp temperature of 1.1° C (34 ° F) for 15 days.

Israel will import more fruit in 1994 because of a lower yielding deciduous fruit crop and consumption changes during the biblical fallow year.

Israel's deciduous fruit and stone fruit producers suffered a setback this year following an abnormally warm winter and a serious spring heat wave. Production levels are expected to drop by as much as 50 percent in some species compared with average production. The fruits affected are apples, cherries, pears, plums, apricots, and peaches. Additionally, because of religious dictates governing the biblical seventh (fallow) year, Israelis do not consume fruit, vegetables, and grain grown within the borders of Israel between October 1993 and September 1994.

As a result of the shortages and the seventh year consumption constraints, the government is

considering licensing imports of some fresh fruits to limit inflationary effects. For example, the government intends to permit imports of prunes and raisins in October 1994, instead of February 1995. Because of domestic shortfalls, exports of fresh plums, table grapes, and mangoes to Europe are forecast to drop.

These factors will result in improved trade opportunities for U.S. exporters of processed fruit, nuts, and juices. No increased demand will occur for U.S. deciduous fresh fruit because imports are limited to northern European sources. In particular, California jumbo raisins and prunes are in high demand in Israel; however, both commodities must face import quotas.

U.S. onion exports to Korea grow.

United States fresh onion exports to Korea during the first 6 months of calendar year 1994 totaled 991 tons valued at \$218,470, compared to only 38 tons valued at \$19,000 for all of 1993. These onions were shipped to Korea during the month of April. Prior to 1993, Korea had not purchased U.S. onions since 1985. This spring a reduced onion crop in Korea caused by adverse weather conditions triggered emergency buying by the Korean Agriculture Fisheries and Marketing Corporation (AFMC) to supplement domestic supplies. During July and August, additional AFMC purchases of U.S. onions were thought to have exceeded 30,000 tons.

World Trade Situation and Policy Updates

The EU subsidies will rise under the U.S.-EU canned fruit agreement.

U.S. and European Union (EU) negotiators recently concluded the annual review of prices and the fixing of processor subsidies under the U.S.-EU Canned Fruit Agreement (CFA). According to the mutually agreed upon methodology, the European Commission raised its 1994 processor subsidies on peaches by 5.6 percent to ECU 71.77 per ton, and pears by 4.4 percent to ECU 172.33 per ton. Prior to the CFA consultation process, the EU had increased the minimum grower price for peaches by 3.8 percent to ECU 238.32 per ton; prices for pears remain unchanged from 1993 levels at ECU

325.12 per ton. While the calculated processor subsidy levels are within the framework of the CFA agreement, the U.S. industry continues to closely monitor the presence of EU product on the world market. Greece, the world's leading producer and exporter of canned peaches -- and primary recipient of the EU's subsidies -- has been under consideration for anti-dumping actions in several countries during the past 12 months.

Chinese garlic is sold to the United States at less than fair value.

The International Trade Administration (ITA) made a preliminary determination on July 11 that imports of fresh garlic from China are being, or are likely to be, sold in the United States at less than fair value. This action represents the second affirmative step in the current anti-dumping investigation initiated on February 22. On March 17 the International Trade Commission made a preliminary affirmative determination of potential injury to the U.S. industry by increased imports. The next step of the investigation, ITA's final determination of dumping, is expected to be completed sometime in September. As a result of ITA's determination, a cash deposit or bond of 376.67 percent is being required on imports of Chinese garlic, retroactive to April 12. United States' imports of Chinese garlic have risen from 1,026 tons in October 1992-April 1993 to 14,159 tons in the same 1993/94 period.

Turkey has increased support prices for raisins and hazelnuts.

In August, the Government of Turkey announced grower support prices for raisins and hazelnuts during 1994. The 1994 support price for raisins was set at Turkish lira (TL) 17,000 per kilogram (about \$0.55/kg), up 79 percent from the TL 9,500 announced in 1993. The hazelnut support price was set at TL 45,000 per kilogram (about \$1.45/kg), a 217 percent increase over the TL 14,200 announced last year. Turkish raisin producers, who are not satisfied with the level of price support announced, have been suggesting support prices for raisins of TL 24,000 per kilogram (about \$0.80/kg). Raisin producers claim that input costs have risen more than the price increase announced this year. Their claim is supported by the fact that the 79 percent

increase in the price support is less than the 180 percent devaluation of the lira since September 1993 (TL 11,565 per \$1.00 to TL 32,745 per \$1.00). Hazelnut growers, on the other hand, will receive a 217 percent increase in the price support -- an increase which at least keeps pace with the inflation rate.

Russian Federation changes tax regime on alcoholic beverage imports in effort to boost revenue.

The Russian Government reportedly has changed the system by which excise taxes are assessed on imports of alcoholic beverages and tobacco products. Under the new regime, goods entering after August 1, 1994, will be subject to a specific duty rather than the current ad valorem rate based on landed cost value. The new regime reportedly lowers excise taxes on alcoholic beverages. The Russian Government believes that tax revenues will increase from lower duties and stricter enforcement of import procedures. Exports of U.S. wine to the Russian Federation in calendar 1993 totaled 460,000 liters valued at \$750,000.

| <u>HS Code</u> | <u>Commodity</u> | <u>Excise Tax</u> |
|----------------|---|-------------------|
| 2203 | Malt Beer | 0.3 ECU/liter |
| 2204 | Wine from grapes (except 2204.10.110 & 30) | 0.5 ECU/liter |
| 2204.10 | Sparkling wine | 1.0 ECU/liter |
| 2205 | Vermouth | 1.0 ECU/liter |

Source: FAS Report RS4049.

Mexico's preferential tariff quotas under NAFTA have been filled for frozen potato products.

On August 3, the Mexican Department of Commerce (SECOFI) announced that the NAFTA safeguard quotas for several products have been filled. As a result, the pre-NAFTA tariff will remain in effect until the end of 1994. Horticultural products that have filled their preferential quotas include frozen potatoes (tariff code 0710.10.01), which now have a tariff of 15 percent and frozen prepared potatoes (tariff code 2004.10.01), which now have a tariff of 20 percent. The tariff rate quotas are 1,800 tons at 13.5 percent for frozen potatoes, and

3,100 tons at 18 percent for frozen prepared potatoes.

The GSM-102 credit guarantee program continues its success in Mexico.

Since last report, an additional \$2.0 million in GSM-102 applications were approved for U.S.

hops to Mexico. Through August 12, 1994, a total of \$8.6 million in export applications have been approved for fiscal year 1994, all of it for hops and fresh fruit to Mexico.

FY 1994 GSM-102 Credit Guarantee Coverage 1/

| Country/ Commodity | Announced Allocations FY 1994 (\$1,000) | Exporter Applications Approved (\$1,000) | Balance (\$1,000) |
|-----------------------|--|---|----------------------|
| Indonesia | | | |
| Potatoes 3/ | 2,000 | 0 | 2,000 |
| Mexico | | | |
| Almonds | 1,000 | 0 | 1,000 |
| Fresh fruits 2/ | 3,000 | 3,000 | 0 |
| Hops | 7,500 | 5,600 | 1,900 |
| Tunisia | | | |
| Almonds/Walnuts | 500 | 0 | 500 |
| Raisins | 500 | 0 | 500 |
| Venezuela | | | |
| Fresh Fruits 4/ | 2,000 | 0 | 2,000 |

1/ Coverage through August 12, 1994.

2/ Apples, pears, plums, peaches, nectarines, and strawberries.

3/ Cut for french fries.

4/ Apples, pears, plums, grapes, cherries, and peaches.

Historic Opening of China's Apple Market: Opportunities and Challenges

On June 10, 1994, the United States Department of Agriculture (USDA) and China's Administration for Animal and Plant Quarantine finalized the operational guidelines for the export of Washington State apples to China. This is the first time that China has permitted commercial quantities of fresh fruit from the United States to enter China after a 13-year ban.

On June 29, 1994, Mike Espy, U.S. Secretary of Agriculture, signed the first cartons destined for China. In addition, representatives of 95 packing houses which have been approved to export to China, also left their signatures on these historic boxes. Designated orchards and packers have agreed to follow specified requirements for trapping, inspecting, and monitoring insects.

Market Overview

China's population of 1.2 billion represents one-fifth of the world's total. This enormous consumer market, combined with rapid economic growth, makes China the largest potential market for Washington apples in the long-term. Last year, China's Gross Domestic Product totaled \$353 billion with a growth rate of 13.4 percent. China continues to be the world's fastest growing economy. Double-digit growth has been combined with double-digit inflation. Both trends will continue in 1994.

China's trade with the world increased 18.2 percent to \$195.7 billion in 1993. Exports increased 8 percent to \$91.8 billion, while imports climbed 29 percent to \$104 billion. China reported a \$12.2 billion merchandise trade deficit, compared to a \$4.4 billion surplus the previous year. In 1993, China rated as the world's 11th largest trader, up from 23rd in 1980. The United States is China's third largest trading partner.

While China's national per capita income is \$484, figures for Beijing and Shanghai are \$820, and \$880, respectively. This represents the income differential between rural and urban areas. True purchasing power is higher than it appears because housing and health costs account for an extremely small portion of total

expenses. In addition, many Chinese supplement their incomes by working additional jobs or creating their own informal businesses which are not reported in official statistics. The Agricultural Trade Office in Beijing estimates that approximately 75-100 million consumers in China's urban areas can afford imported food products on at least an occasional basis.

China's population is becoming increasingly urbanized. Thirty-one cities have a population over one million; the leading ones are Shanghai (7.5 million), Beijing (5.8 million), and Tianjin (4.6 million). Others include Guangzhou, Shenyang, Wuhan, Harbin, Chongqing, and Nanjing. In 1992, the urban/rural population ratio was 1:3. The emergence of an urban middle class is reminiscent of the economic transformation that has occurred in Hong Kong, Taiwan, and other Asian markets. Two income families with a single child, with the desire for convenience and quality are creating opportunities for U.S. exporters of consumer-ready foods.

While the underlying demand factors are strong, there are some negative factors and some inherent risks involved in exporting to China. These include inflation, poor infrastructure, an inadequate distribution system, political uncertainties, increasing corruption, lack of complete transparency of trade regulations, and an official reliance on food self-sufficiency.

The Apple Market Situation

It is estimated that up to one-half of the total imported volume of Washington apples into Hong Kong for the 1993/94 season were diverted to mainland China. This corresponds to approximately 1.5 million cartons.

Traditionally, Guangdong Province, which borders Hong Kong, purchases apples from other provinces because they are not produced locally. This is also where the majority of Washington apples will be purchased and consumed. Wholesale prices for Washington apples in Guangdong Province are \$37-40 per box. Only a small percentage are shipped to the north,

primarily Beijing and Shanghai by air.

The main apple producing areas in China are located in the north, northeast, and southwest. The main varieties are Guoguang, Red Star and Fuji. The wholesale price of local apples range from \$8-12 per 20 kilogram box. Given the lack of technology in handling, packaging, storage, and transportation, there is a great demand for better quality imported apples. This is especially true in the non-apple producing provinces of southern China.

Apples represent 30 percent of China's fruit production. Domestic production increased 8 percent in 1993 to 7.1 million metric tons, and is forecast to increase again this year. Domestic traders indicate that production is still insufficient to meet demand. Red Fujis (introduced from Japan), are slated to continue to expand beyond its current level of 10 percent of production. More than 90 percent of production is consumed fresh.

Chinese apples are considerably less expensive than imported apples. However, because of insufficient storage facilities, domestic apples are not available year-round. Whereas both U.S. and Chinese apples are harvested at the same time, imported apples could dominate sales from March through August. In any case, imported apples do not and should not compete directly with domestic product. Imports are valued for their quality and are targeted at the growing middle class and discriminating Chinese consumer.

Distribution

Given China's internal transportational difficulties and regional differences, the development of these distribution systems will differ by region and market. In the recent past, importation and distribution of fresh fruits in urban areas was tightly controlled. This system is now breaking down as new corporations are able to import and wholesale foodstuffs, which creates a new competitive environment. Imported apples will continue to enter China via established routes from Hong Kong and southern China's Special Economic Zones (where imported products enjoy a 50 percent reduction in tariff rates) for the immediate future.

Direct sales need to be established to ensure that

the highest quality products are reaching the consumers. Wholesale markets are likely to be the next important link in the distribution chain for imported apples. One major wholesaler estimates that about 40 percent of the fruit sold in the wholesale markets is purchased by local vendors, 30 percent goes to retail outlets, and the balance is sold to other markets, large corporations and government agencies.

Importing and Marketing

Exporters should view China as three regions--Beijing (north), Shanghai (central), and southern China (south), rather than one market. These three anchors will generate most of the demand for imported consumer-ready products. They will also serve as gateways to other emerging markets. Within the next five years, exporters should begin to develop secondary markets in cities such as Dalian, Chongqing, and Wuhan.

Despite the recent liberalization that significantly improves access to the Chinese market, state control is still exerted in various forms. Foreign companies are not permitted to directly engage in trade in China, other than direct marketing of goods they have manufactured in China. Therefore, U.S. exporters need to use a domestic Chinese agent for both importation into China and marketing within China. Searching for an agent in China is complicated by the separation of the two elements that basically characterize international trading firms: import/export authority and marketing expertise.

Only those companies which have been authorized by the central government to handle import and export business are permitted to sign import and export trade contracts. As of 1994, over 7,000 Chinese firms have this authority.

An enterprise wishing to import apples can be authorized by the provincial or municipal planning department or foreign trade departments, to engage in foreign trade. Once granted, the authority is perpetual. A recent study estimated that there are more than 130 corporations in Shanghai and more than 100 in Beijing which have the authority to import food.

In many cases, the trade corporations with direct import rights also act as distributors. However, the import chain is beginning to break up and

wholesalers/distributors working through trade corporations with import rights are also beginning to form. This is currently most evident in the case of fresh fruit.

U.S. exporters seeking buyers in China are not limited to working with those groups which have direct import authority. If a buyer does not have direct import rights, the U.S. exporter should become familiar with the enterprise that will act as the import agent.

Imported apples are not likely to compete with domestic product. Limitations in handling and infrastructure prevent Chinese producers from selling a consistent quality product year-round. Imported apples from the United States could develop a marketing niche from March to August.

Packaging

Currently, only designated orchards from Washington State are eligible for export to China. All boxes must be marked to indicate the orchard origin and packing house.

Import Regulations

The duty on imported apples was reduced to 40 percent at the beginning of this year. An additional 17-percent tax is also applied to the landed value of all imported goods. Under the agreement between the China Animal and Plant Quarantine service and USDA, all eligible orchards and packers agree to follow the requirements for trapping, inspection, and monitoring specified. Only Red Delicious and Golden Delicious are currently approved for export to China.

Ports in China

The following ports are eligible to receive Washington apples: Dalian, Tianjin, Beijing, Shanghai, and Guangzhou.

Summary

Washington apples are already a known commodity in Guangzhou and in China's Special Economic Zones. Unofficial trade through Hong Kong has supplied this region with U.S. apples for the last several years. While Washington apples sell at a premium compared to domestic apples, they are also perceived to be of higher quality.

Chinese populations around the world are large consumers of fresh fruit, including apples. In China, three out of four urban consumers purchase apples at least once a week. Apples are also popular as gifts.

U.S. apples will need to be differentiated on the basis of quality and year-round availability. Trade and consumer awareness activities, which will commence this fall, will be essential in developing and increasing trade in this important market.

The opening of the China market to Washington State Red and Golden Delicious apples will provide an important indicator of consumer demand and preference for U.S. fresh fruits. Entry into this market is proof that a reduction or elimination of barriers is possible, but that it requires a sustained and coordinated effort between industry and government.

(Laura Davis, 202-720-2252. Based on reports compiled by the Agricultural Counselor's Office and the Agricultural Trade Office in Beijing.)

Asparagus Production and Trade Situation in Selected Countries

In 1993 production and exports of fresh asparagus in selected countries rose 3 percent and 13 percent despite a decline in total production area. The United States accounted for approximately one-third of total production and slightly more than a third of area. U.S. fresh green asparagus exports grew 35 percent from calendar year 1990 to 1993. In 1993, the top six markets for U.S. fresh asparagus exports were Japan, Canada, Switzerland, Germany, Italy and the United Kingdom, accounting for \$61 million or 98 percent of all exports. Although the Europeans are developing a taste for U.S. green asparagus, the growth markets in 1993 were Japan and Canada with export values increasing 26 percent and 14 percent, respectively.

United States

The United States is the world's largest producer of asparagus. In 1993, asparagus production totaled 99,970 metric tons on 33,810 hectares harvested, down 6 percent in volume from 1992. This decline was caused primarily as a result of reduced area. The major producing states are California, Michigan, and Washington. Other states producing smaller quantities of asparagus, mostly for processing, include New

Jersey, Illinois, Maryland, Indiana, Oregon, and Minnesota.

California accounts for approximately 75 percent of U.S. fresh market asparagus production. It is grown primarily in the northern Stockton Delta region, the Salinas Valley, the San Joaquin Valley and the Imperial Valley. In Washington state most of the asparagus is grown in the Columbia Basin, and the Yakima and Walla Walla Valleys. In Michigan the majority of the asparagus is grown in Oceana County.

United States: Area, Production of Fresh and Processed Asparagus, Calendar Years (Metric tons and Hectares)

| | 1991 | 1992 | 1993 |
|-----------------------|---------|---------|--------|
| Area Harvested (HA) | 37,150 | 34,850 | 33,810 |
| Total Production (MT) | 102,190 | 106,640 | 99,970 |
| Fresh | 62,440 | 62,440 | 56,840 |
| Processed: | 39,750 | 44,200 | 43,130 |
| Canning | 32,112 | 35,083 | 32,117 |
| Freezing | 7,638 | 9,117 | 11,013 |

Source: National Agricultural Statistics Service, USDA.

California produces only green asparagus almost exclusively for the fresh market. Washington and Michigan produce asparagus mainly for the processed market. In 1993, Washington state accounted for approximately 67 percent of the total U.S. asparagus for processing production, followed by Michigan with about 26 percent. In 1993, U.S. production of asparagus for processing totaled 43,130 metric tons, of which

about 75 percent was used for canning and 25 percent for frozen product. In the United States major dark green varieties of asparagus planted include Jersey Giant, Brock, Ida Lea, Mellowland and VC-157.

The annual consumption of fresh and processed asparagus in the United States during the past few years has remained constant at about one pound per person.

United States: Per Capita Consumption of Fresh and Processed Asparagus, CY 1991-94 (Pounds, farm-weight)

| Type Product | 1991 | 1992 | 1993 | 1994F |
|-----------------|------|------|------|-------|
| Asparagus, all: | 1.0 | 1.0 | 1.0 | 1.0 |
| Fresh | 0.6 | 0.6 | 0.6 | 0.6 |
| Canned | 0.3 | 0.3 | 0.3 | 0.3 |
| Frozen | 0.1 | 0.1 | 0.1 | 0.1 |

Source: Economic Research Service, USDA. F = Forecast.

In 1993, total U.S. fresh asparagus exports were valued at \$62.5 million, up 14 percent from 1992. Japan, the United States' number one buyer of fresh asparagus, accounted for 48 percent of the total export value, followed by Canada with 34 percent, and the European Union and other Western Europe with 17 percent.

Cheaper suppliers of fresh green asparagus such as Thailand and Mexico have been gaining on the U.S. in the Japanese market. However, U.S. asparagus should be able to maintain its quality edge over the new competitors.

U.S. exports of fresh green asparagus to European countries in 1993 continued to be competitive in a market that once preferred white spears. U.S. asparagus exports are showing promise as the increasingly health-conscious Europeans continue to develop a taste for green asparagus. U.S. exports of green asparagus to European countries such as Switzerland, Italy, Germany and the United Kingdom have increased from \$5.9 million in 1989 to over \$10.0 million in 1993. These increases have occurred as a result of U.S. promotional efforts and the Europeans discovering some of the advantages of fresh green asparagus over the often processed and peeled white varieties.

The European market is especially attractive to U.S. asparagus exporters because Europeans prefer the jumbo spears that are not popular in the United States. This, in combination with European knowledge of asparagus, makes Europe an excellent outlet for U.S. asparagus.

U.S. marketing efforts for asparagus in Germany are focused on increasing the German consumer awareness that green asparagus is good for one's health and is available year round in either fresh or processed form. U.S. market promotions in Germany include active in-store and restaurant promotions. These promotions focus on showing the German consumers that green asparagus is not just a promotion or specialty item that is available only for a one-time promotion, but it is available for everyday consumption.

In Switzerland, a traditional market for white asparagus spears, U.S. marketing efforts are focused on highlighting the versatility of U.S. green asparagus and its use in preparing Swiss cuisine.

Spain

Spanish production of asparagus in 1994 is forecast at 87,300 tons, slightly above the 86,100 tons produced on 22,610 hectares in 1993. This slight increase in production volume

is due mostly to improved yields. But, total area planted to asparagus is not expected to increase because of unprofitable prices paid to farmers and a decrease in canned production. Acreage planted to asparagus in Spain increased steadily throughout the 1980's until 1991 when area planted peaked at 28,394 hectares.

In Spain, asparagus is among the most important vegetable crops produced in terms of volume. The main asparagus producing regions in Spain

are the Ebro River basin (Navarra, Rioja, and Aragon), Castilla-Leon, Castilla-La Mancha, Extremadura and Andalucia. Extremadura and Andalucia account for about half of the total acreage used for asparagus production in Spain, and are also the main producing areas in the country for green asparagus. The most productive asparagus areas in Spain are Castilla-La Mancha and Andalucia with yields averaging 5.3 and 4.7 metric tons per hectare, respectively.

Spain: Area, Production, Imports, and Exports, Calendar Years 1985-1993

| Year | Area (Hectares) | Production ----- | Imports (Metric Tons)----- | Exports |
|------|--------------------|---------------------|-------------------------------|---------|
| 1989 | 26,000 | 99,400 | 245 | 13,402 |
| 1990 | 28,100 | 104,500 | 375 | 18,505 |
| 1991 | 28,400 | 102,300 | 606 | 21,965 |
| 1992 | 25,300 | 96,800 | 777 | 21,548 |
| 1993 | 22,600 | 86,100 | 624 | 23,056 |

Source: U.S. Agricultural Counselor, Madrid, Spain.

Asparagus harvesting in Spain begins in mid-February for the early varieties in Andalucia, and ends in August in the northern producing areas. Some green asparagus is also grown during the fall.

In Spain, both white and green asparagus are produced, consumed, and exported. Two-thirds of the white asparagus production is used in the canning industry. However, in recent years there has been an increase in green asparagus consumption.

Spanish consumption of asparagus increased dramatically during the last decade, but has

stabilized during the last two years. In 1993, domestic consumption was estimated at about 64,000 tons, down 19 percent from 1992. This decline was caused by reduced demand for canned asparagus, but reportedly has been offset somewhat by an increase in consumption of both fresh and frozen asparagus.

Recently, several frozen food processing companies began selling asparagus mixed with either garlic stalks or with shrimp. These mixed preparations, reportedly, are becoming increasingly popular for consumers to combine with eggs for a convenient meal.

Spain: Farm Gate Prices Paid for Fresh Asparagus, Dollars Per Kilogram

| Year | March | April | May | June |
|------|-------|-------|------|------|
| 1991 | 2.61 | 1.97 | 2.04 | 2.04 |
| 1992 | 2.24 | 2.12 | 2.22 | 2.24 |
| 1993 | 2.01 | 1.57 | 1.56 | 1.52 |

Source: U.S. Agricultural Counselor, Spain.

Spanish imports of asparagus take place mainly during the off-season months, October to January. In 1993, Spain imported 624 tons of asparagus, down from 1992 imports of 777 tons. The primary suppliers of green asparagus to Spain are Morocco, Peru and Chile.

Spanish exports of fresh asparagus in 1993 totaled 23,000 tons, up 7 percent from 1992. Traditionally, most of Spain's asparagus exports are sold to other EU countries. In 1993, approximately 10,000 tons were shipped to Germany, 7,000 tons to France, 2,000 tons to Italy, 1,000 tons to the United Kingdom, and 800 tons and 500 tons going to Belgium and the Netherlands, respectively. Exports to Switzerland totaling about 2,000 tons accounted for the bulk of the third country shipments. The upward trend of Spanish exports of fresh asparagus is expected to continue in 1994 due to a weaker Spanish peseta. Spain's green asparagus exports also may benefit by the accession to the EU of new member countries in 1995.

Spanish asparagus growers have become increasingly vocal with Spanish and EU authorities about increased canned asparagus imports from third countries, mainly Peru and China. Prices paid for third country canned asparagus are generally 30 to 50 percent below prices paid for domestically produced asparagus.

Mexico

Asparagus production in Mexico in 1994 is estimated at 32,000 tons, compared to 30,500 tons in 1993. This increase in production was due to a projected rise in yields. Area planted to asparagus in 1994 is estimated at 11,300 hectares, down from 11,400 hectares in 1993. Country-wide, asparagus yields in 1994 are estimated at 3.2 tons per hectare, slightly more than the 3.1 tons per hectare in 1993. Yields in Mexico are variable depending upon weather and diseases. Baja California and Sonora have an average yield of 3.5 tons per hectare, and in good years can reach 4.0 tons per hectare.

Over 95 percent of the asparagus produced in Mexico is grown in the states of Sonora, Baja California and Guanajuato, with the rest of the production coming from the states of Nuevo Leon, Coahuila and Baja California Sur. Mexico produces two asparagus crops. The major crop

is harvested in Baja California and Sonora from January through early April. A second, but smaller crop is harvested from late June through September in the Bajio region. Asparagus production in Mexico needs about 2 to 3 years to reach initial production and has a commercial life span of seven years.

Asparagus production in Mexico has changed considerably over the last several years. In the early 1980's there was significantly more area planted to white asparagus for processing than there is now. But, by the end the 1980's, the processing industry in Mexico became unprofitable due to lower yields caused by diseases and significant increases in the cost of production. Thus, most of the canning industry closed in Mexico and the use of white asparagus for processing decreased. Today most of the asparagus production in Mexico is green asparagus for the fresh export market.

Asparagus production costs in Mexico are expected to increase at the forecast rate of inflation, 7 percent. Most government input cost subsidies have been eliminated. However, to make Mexican producers more competitive with international producers, the Government of Mexico removed import tariffs for most inputs, including machinery, fertilizers, and pesticides in March 1993, which practically offset the effects of the removal of input subsidies. In June 1994, the Mexican Government announced a program that would reduce the cost of farm machinery, diesel fuel, and ammonium for the production of fertilizers by 40 percent. Interest rates for calendar year 1994 have been as high as 21.7 percent annually for asparagus production.

The acreage production cost for asparagus in Guanajuato for 1993 was about US \$1,767 per hectare. This cost includes fertilizers, fungicides, irrigation, harvesting, and capital costs. Growers indicate that the most expensive inputs continue to be fertilizers, herbicides, fungicides, and asparagus seed. Approximately 90 percent of the asparagus seed imports are from the United States. U.S. seeds are hybrid, while those from Mexico are not. Mexican seeds sell at about US \$13 per kilogram, while U.S. seeds sell at about US \$45 to \$50 per kilogram.

All the area devoted to asparagus production in Mexico is irrigated. The most common method of irrigation is gravity irrigation. The state of

Sonora has water availability problems and water is allocated to crops on a quota basis. Therefore, growers in that state cannot easily increase area planted to asparagus. Labor is abundant in all regions.

The average grower price in 1994 for fresh asparagus is forecast to be very similar to those for 1993, about US \$0.61 per kilogram.

Most of the asparagus produced in Mexico is for the fresh export market. Fresh asparagus consumption in Mexico in 1994 is forecast at 8,100 tons, up 14 percent from 1993. Reportedly, some growers are beginning to explore the possibility of doing market promotions in Mexico to increase asparagus consumption. Asparagus in Mexico is a high cost crop compared to the cost of other fresh vegetables available on the domestic market.

Virtually all of the asparagus destined for domestic consumption is distributed in Mexico by the major wholesale markets throughout the country. The wholesale distributors sell primarily to restaurants, as well as to supermarkets, chain stores and hotels. In Mexico, there is a problem with shelf spoilage because handling of the product in stores and chain supermarkets is still poor. However, with all the improvements and technical training seminars that have been held with the supermarkets on handling and storage of imported fruits and vegetables, reportedly these conditions have improved.

In calendar year 1993, Mexico exported approximately 23,500 metric tons of fresh asparagus to the United States. This is an increase of about 2 percent over exports for 1992. Exports to the United States for 1994 are forecast at 24,000 tons, due mostly to an improvement in price expectation. Mexico exports the majority of its asparagus to the United States from the last week of December to the end of January, when there is almost no production in the United States. Prices are traditionally high during this period. Mexico's exports to the U.S. continue through March when production begins in the Stockton/Delta region in California. Mexico also exports asparagus to the United States during the summer, from the last week of June to the end of September. Prices, however, are not as high during this season as in the winter months. Mexico also exports small amounts of asparagus

to the United Kingdom, Canada, and France.

Mexican asparagus imports are small, around 100 tons annually. Most of the asparagus is imported from the United States. However, since the Mexican/Chilean Free Trade Agreement was implemented imports from Chile have increased.

Asparagus imports into Mexico are subject to a 10 percent import tax, except for the United States, where under the new NAFTA regulations, there is a separate tariff schedule. Mexico will match the U.S. seasonal tariff lines and phase-out schedule, but will use a 10 year transition period instead of a 15-year period that the United States will use.

Under the NAFTA, Mexico's asparagus tariff schedule for imported asparagus from the United States in 1994, the first year of phase out, is as follows: January 1 to 31, duty is 9 percent with a 10 year phase out; February 1 to June 30, duty is 9 percent with a 10 year phase out; July 1 to December 31, duty is 8 percent with a 5 year phase out; September 15 to November 15 (by air only), duty is free with an immediate phase out; and January 1 to December 31 (white asparagus), duty is free.

Peru

Production of asparagus in Peru has gone from 4,400 tons on about 1,500 hectares in the early 1980's to over 97,000 tons on 16,370 hectares in 1993. Asparagus production in 1994 is forecast at 103,000 tons on 17,500 hectares, primarily because of excellent weather and plentiful water supplies. This rise in asparagus production over the last several years has occurred because of many farmers of traditional crops such as cotton, rice, etc. are experiencing rising input costs, and low returns for their crops. As a result many farmers have turned to asparagus production, which is reportedly one of the few remaining profitable crops.

Asparagus is produced in the coastal valleys of Peru in two well defined zones. In the northern valleys, in the province of La Libertad, near the city of Trujillo mostly white asparagus is produced for canning and exported to Europe. In the central valleys, in the province of Ica, south of Lima, mainly green asparagus is produced and exported primarily to the United States. The

major producing areas in Peru are located in the valleys of Viru, Chao and Moche. Other important producing areas include the valleys of Ica, Piura, Huacho, and Chancay.

These valleys are irrigated by rivers that originate in the Andes mountains and flow to the sea. Most of these rivers flow plentifully through these valleys from November through April. A few rivers, like the Santa, Jaquetepeque, and Chancay, have water available year round from the melting Andean snow. Other rivers are part of one of the four large irrigation projects in Peru, which provide water to some of the valleys where asparagus is produced. The rest of the year in most coastal valleys, when it doesn't rain in the Andes, and rivers remain dry, water is obtained from deep wells.

Producers of white asparagus in northern Peru, near Trujillo, have small production operations which average somewhere between 0.5 to 4.0 hectares in size and yield on the average about 4 metric tons per hectare. Green asparagus producers, located mainly in Huacho and Ica, have plots of land over 20 hectares in size and average up to 17 tons per hectare, with highly efficient and technologically advanced operations.

White or light green varieties of asparagus planted in Peru include Conovers Colossal and Mammoth White. Dark green varieties include Martha and Mary Washington, Palmetto, UC-157, UC-72, California 500 and Argenteuil.

Asparagus production is attractive to many farmers because it is a permanent crop that lasts from 10 to 15 years and can be harvested 18 months after the first planting, and harvested every 6 months thereafter. Many farmers believe that within the next five years asparagus production in Peru will level off, and even might decline as lower priced asparagus from other countries, such as China, enter into many Peruvian overseas markets. Consequently, many farmers are looking for alternative profitable export crops such as grapes, melons and citrus crops to produce.

The farm gate prices paid to farmers for fresh asparagus vary between US\$1.00 and US\$1.40 per kilogram, which many exporters say is too expensive, especially considering that some of the product is discarded. The discarded material,

e.g., tips, ends, crooked, broken, damaged and twisted asparagus, represents about 30 percent of total production, which some consider to be extremely high, while others feel it is within normal parameters. The discarded material is used primarily for animal feed, etc.

There is no information on the consumption of asparagus in Peru. Local producers estimate that consumption is somewhere around 5 percent of production.

Exports of fresh green asparagus from Peru are expected to continue as long as prices don't diminish considerably. Since 1986, the peak of Peruvian asparagus exports, prices have been on a steady decline. During the first year of exports, the C&F Miami prices averaged about US\$48.00 per 5 kilogram case of asparagus. From these profitable sales many producers were able to pay for their starting investments. However, during last season, September 1993 to February 1994, the C&F Miami prices fluctuated from US\$15.00 to US\$24.00 per 5 kilogram case of asparagus, averaging about US\$17.00 per case. Exporters anticipate that the export price received for fresh asparagus will continue to decline as long as the supply of asparagus from Peru remains high. Many of these exporters also believe that the export price will eventually level off as the supply and demand reach an equitable balance, although none dare to guess what that balance might be.

In 1993, asparagus surpassed coffee as the largest agricultural export commodity in Peru in terms of value. Exports of processed, frozen and fresh asparagus reached an FOB value slightly over US\$76.5 million, compared to coffee exports which accounted for an FOB value of US\$55 million. However, this trend could reverse itself if coffee prices continue to rise and asparagus prices continue to decline. Nevertheless, during the first 3 months of 1994, the value of asparagus exports continued to exceed those of coffee exports.

Processed and frozen asparagus are exported mainly to Europe, while fresh asparagus continues to be exported mainly to the United States. In 1993, exports of fresh and processed asparagus totaled approximately 63,000 tons. Exports of canned asparagus accounting for nearly 80 percent of the total, followed by fresh green asparagus with 15 percent and frozen

asparagus with about 5 percent. Frozen and processed asparagus are exported throughout the year. Fresh asparagus is exported from September through January (and February if Mexico and California harvests are delayed, as reportedly was the case this year). The bulk of

the fresh green asparagus is sent to the United States, while most of the white asparagus is sent frozen or packed in cans or jars to Europe.

In 1993, about 60 percent of the fresh green asparagus exports were sent to the United States.

Peru: Fresh Asparagus Production, Supply and Distribution

| | 1992 | 1993 | 1994 |
|-------------------------|--------|--------|---------|
| Area Harvested (HA) | 12,965 | 16,370 | 17,500 |
| Production (MT) | 73,676 | 97,322 | 103,000 |
| Imports | 0 | 0 | 0 |
| Total Supply | 73,676 | 97,322 | 103,000 |
| Domestic Consume. | 4,500 | 6,000 | 6,000 |
| Exports Processed | 40,423 | 49,877 | 51,500 |
| Exports Fresh | 5,573 | 9,519 | 11,500 |
| Exports Frozen | 4,266 | 3,611 | 4,000 |
| Withdrawal From Mkt. 1/ | 18,914 | 28,315 | 30,000 |
| Total Distribution | 73,676 | 97,322 | 103,000 |

Source: U.S. Agricultural Attache, Peru.

1/ Discarded material (tips, ends, crooked, broken, damaged, and twisted asparagus) withdrawn from market.

United Kingdom

Production of fresh asparagus in the United Kingdom is small. In 1993, production totaled only 1,800 tons, up 63 percent from the level produced in 1987. The main growing areas are in Scotland, and the English counties of Norfolk, Cambridge, Cornwall, and Kent. Asparagus production in the United Kingdom is almost entirely of the green type.

Trade and consumer demand for asparagus has changed over the last several years from the traditional bundles of non-trimmed spears to trimmed and pre-packaged bundles and increasingly to pre-packed asparagus tips. Mexico, Peru, Chile and Thailand ship pre-packed spears and tips direct to the United Kingdom whereas the majority of the asparagus coming from the United States is in traditional containers with trimming and packing being undertaken in the United Kingdom. The dominant U.K. importer of U.S. asparagus reported that his major U.S. supply sources are giving serious consideration to providing pre-packed product for the U.K. market.

According to trade sources in the United Kingdom there will always be a demand for

imported asparagus outside the European marketing season of May and June. Given that the U.S. industry would supply pre-packed tips and spears demanded by the U.K. trade, and that exchange rates are favorable, the U.S. share of the market could increase. In 1993, U.S. exports of fresh asparagus to the U.K. totaled \$1.1 million, down 27 percent from the year earlier.

In 1992, per capita consumption of fresh asparagus in the United Kingdom was 0.14 kilograms. Aside from the promotional activity conducted by Asparagus USA in 1992 and 1993, the only competitive promotional activity noted during 1993 was limited to in-store tasting and demonstrations undertaken by Germany on white asparagus spears.

The U.K. Asparagus Association, representing the interests of domestic growers, does not sponsor promotional activities but acts as a lobbyist and carries out research projects for the domestic industry. Approximately 45 percent of the United Kingdom's asparagus growers (representing 75 percent of the total acreage) are members of the association.

All product marketed in the United Kingdom is subject to compliance with European Union

quality standards, pesticide and plant health legislation. Imports from the U.S. are subject to an import duty of 16 percent, tariff code 0709200000.

Chile

The production of asparagus in Chile in 1993/94 is estimated at 17,000 tons on 4,238 hectares, about the same level produced on 4,638 hectares in 1992/93. Area planted to asparagus in Chile has fallen about 40 percent in the last three years after reaching a level of almost 7,000 hectares in 1990/91. The drop has occurred primarily as a result of low prices associated with growing competition from other Latin American producers (mainly Peru). Reduced prices have forced marginal Chilean asparagus producers to search for more profitable crops. Remaining growers have decreased use of inputs, which probably exacerbated quality problems last season. Strengthened demand should lead to better cultural practices and improved yields for the 1993/94 crop.

Asparagus is planted from central to south-central Chile (Region V through Region X). The principal production regions are Region VIII (Chillan) and the Metropolitan Region. The

predominant planting varieties all originated from California: UC 72, UC 157, and the UC 157-F2, which account for over 90 percent of total planted area.

Although asparagus production in Chile has traditionally been export-oriented, recently there has been increased domestic demand, especially for processing asparagus. Currently, an estimated 55 percent of the crop is exported fresh and frozen, and around 20 percent is purchased by the processing industry. The reminder goes for domestic consumption.

Fresh and frozen asparagus account for the bulk of Chile's asparagus exports. Fresh asparagus is exported from September through January, principally to the United States and the European Union. In 1992, Chile's fresh asparagus exports to the United States accounted for 55 percent of the total, followed by Italy with 10 percent, France with 9 percent, and the United Kingdom and Spain taking about 6 percent each. Exports of canned asparagus have remained around 400 tons over the past few years. In 1992, exports to Argentina accounted for 24 percent of total shipments, followed by Italy with 21 percent, Spain and the United States with 14 percent and 13 percent, respectively. Frozen asparagus is mainly exported to Europe and to Japan.

Chile: Asparagus Exports, in Metric Tons and 1,000 U.S.Dollars

| Years | Fresh | | Frozen 1/ | | Canned | |
|-----------|-------|---------|-----------|---------|--------|---------|
| | (MT) | (\$000) | (MT) | (\$000) | (MT) | (\$000) |
| 1989 | 2,879 | 4,891 | 769 | 1,744 | 653 | 1,216 |
| 1990 | 3,731 | 6,507 | 1,596 | 2,615 | 434 | 848 |
| 1991 | 3,122 | 5,972 | 2,680 | 4,041 | 392 | 850 |
| 1992 | 2,149 | 5,004 | 3,000 | 5,110 | 397 | 909 |
| 1993 Est. | 2,100 | na | 3,200 | na | 400 | na |

Source: Chile's Ministry of Agriculture. na = not available.

1/ There are no official statistics for frozen asparagus exports; figures are estimated.

Germany

Germany is a major producer and consumer of white asparagus. Unlike the United States, green asparagus consumption and production plays a relatively minor role in the German asparagus market. Official German statistics

covering production volume and area were not available. But, according to a trade report, Germany's current production area for mostly white asparagus is estimated to be over 5,000 hectares. Green asparagus that was virtually unknown in Germany some 5 years ago is slowly becoming a part of the German's diet. The report also indicated that Germany has started to

cultivate green asparagus on large fields in order to minimize the high cost of labor required for producing white asparagus. Germany produces approximately 40 percent of its annual asparagus consumption and the rest is imported from most European producers.

Germany's per capita consumption of asparagus at 1.5 kilogram annually is the highest in the world. Despite its full-bodied taste and cooking convenience, green asparagus continues to account for a small portion of the German diet. Canned and fresh white asparagus are widely consumed and are sold in many restaurants and supermarkets. U.S. asparagus is readily available on the German market and sales are on the rise. During the past two years, Asparagus USA has maintained offices in Germany.

Approximately 90 percent of the United States' fresh asparagus exports to Germany come from California. German imports of U.S. asparagus begin in February, about two months before the domestic crop is harvested. During this window of opportunity, U.S. asparagus competes with asparagus from Greece, Italy, France, Spain and the Netherlands (where supplies from greenhouses are available as early as December).

Switzerland

Swiss production of asparagus is relatively small in comparison to imports, reaching only 200 metric tons, or 2.5 percent of domestic consumption, in 1992. Swiss imports of green asparagus are currently restricted by an import calendar intended to protect domestic production. This system has not been changed since it was implemented in 1953 and is intended to cover both green and white asparagus. In practice, however, white asparagus is never impacted by the licensing system and may enter subject to minimal customs duties throughout the year because of special bilateral arrangements between Switzerland and European exporting countries. The United States exports primarily green asparagus.

The Swiss import calendar is divided into a three-phase system. The first phase covers those periods when there is little or no domestic supply. Importers are required to obtain a "general import license." The Swiss government uses these general licenses to collect data on

import volumes. There is no quantitative restriction associated with licenses granted under phase I of the program. This phase is important, however, in that licenses granted under phase II are based on volumes imported during phase I.

Phase II refers to periods when an informal "consultative" group made up of importers, retailers, government officials, and producers decide that quotas are necessary to restrict imports. Recipients of the licenses under the import quota are obliged to purchase a percentage of the quantity they supply to the Swiss market from Swiss producers.

Each importer is granted a minimum allocation. Permission to import additional quantities beyond the base allocation is dependent upon quantities imported during phase I of the preceding years. For example, licenses granted in the 1993 phase II period are based on imports in phase I of 1992 and 1991 of green asparagus (shipments of white asparagus do not count).

Because imported quantities of asparagus are tied to purchases of domestic production during phase II of the import licensing system, Switzerland can effectively cut off imports without ever shifting to phase III of the licensing system, the period of import prohibition. As a result, phase III has never been used.

The Licensing system is scheduled to be dismantled beginning in January or July of 1995 as Uruguay Round reforms are implemented.

Switzerland is an excellent market for U.S. fresh green asparagus because of the Swiss preference for larger-stalked asparagus. The Swiss are willing to pay a premium price for this product which U.S. exporters have difficulty selling in most other markets. U.S. asparagus exports to Switzerland increased significantly from approximately 800 tons in the late 1980's to nearly 2,000 tons in 1993.

For further information call Emanuel McNeil at (202) 720-2083. For information on production, contact Kelly Kirby at (202) 720-6791.

**United States: Exports of Fresh and Chilled Asparagus,
Calendar Years 1991-93**

| Destinations | 1991 | | 1992 | | 1993 | |
|-----------------|---------------|---------------|---------------|---------------|---------------|---------------|
| | (MT) | (\$000) | (MT) | (\$000) | (MT) | (\$000) |
| Canada | 8,206 | 16,291 | 9,091 | 18,699 | 9,739 | 21,258 |
| European Union: | 2,167 | 6,135 | 1,836 | 5,529 | 1,844 | 5,467 |
| Germany | 914 | 2,324 | 691 | 1,920 | 861 | 2,451 |
| Italy | 367 | 1,245 | 410 | 1,410 | 366 | 1,220 |
| United Kingdom | 646 | 1,906 | 511 | 1,497 | 393 | 1,108 |
| Others | 240 | 660 | 224 | 702 | 224 | 688 |
| Switzerland | 1,564 | 4,957 | 2,031 | 6,010 | 1,794 | 4,983 |
| Japan | 4,563 | 18,636 | 6,028 | 23,721 | 7,612 | 29,937 |
| Others | 368 | 1,245 | 195 | 699 | 264 | 846 |
| Total | 16,868 | 47,264 | 19,181 | 54,658 | 21,253 | 62,491 |

Source: U.S. Department of Commerce, Bureau of the Census.

**European Union: Imports of Fresh and Chilled Asparagus by Member State,
1990/91-92/93 1/**

| Importing Countries | 1990/91 | | 1991/92 | | 1992/93 | |
|---------------------|---------------|----------------|---------------|----------------|---------------|----------------|
| | (MT) | (\$000) | (MT) | (\$000) | (MT) | (\$000) |
| European Union: | | | | | | |
| Germany (<91 W Ger) | 33,919 | 131,631 | 37,640 | 178,442 | 24,539 | 115,972 |
| France | 4,703 | 15,147 | 6,367 | 22,602 | 8,360 | 21,883 |
| Italy | 4,594 | 14,487 | 4,559 | 14,800 | 3,539 | 11,895 |
| Netherlands | 1,191 | 4,089 | 952 | 3,187 | 1,718 | 6,196 |
| Spain | 541 | 932 | 748 | 1,456 | 502 | 1,213 |
| United Kingdom | 2,314 | 7,816 | 1,975 | 7,949 | 2,122 | 7,438 |
| Others | 1,969 | 7,218 | 1,866 | 6,551 | 590 | 2,340 |
| Total | 49,231 | 181,320 | 54,107 | 234,987 | 41,370 | 166,937 |

1/ Marketing years beginning in April.

Source: Eurostat

**United States: Imports of Fresh and Chilled Asparagus,
Calendar Year 1991-93**

| Origins | 1991 | | 1992 | | 1993 | |
|------------------|---------------|---------------|---------------|---------------|---------------|---------------|
| | (MT) | (\$000) | (MT) | (\$000) | (MT) | (\$000) |
| Mexico | 18,308 | 25,763 | 20,178 | 27,499 | 23,061 | 32,341 |
| Central America: | 139 | 135 | 382 | 343 | 500 | 448 |
| Guatemala | 133 | 122 | 378 | 337 | 478 | 412 |
| Costa Rica | 6 | 13 | 4 | 6 | 22 | 28 |
| South America: | 4,831 | 5,491 | 5,149 | 5,399 | 7,721 | 9,032 |
| Ecuador | 42 | 37 | 93 | 138 | 198 | 388 |
| Peru | 2,800 | 2,997 | 3,806 | 3,855 | 5,569 | 6,736 |
| Chile | 1,864 | 2,342 | 918 | 951 | 1,655 | 1,479 |
| Argentina | 113 | 104 | 307 | 384 | 266 | 326 |
| New Zealand | 462 | 587 | 453 | 491 | 92 | 122 |
| Others | 45 | 67 | 14 | 31 | 65 | 110 |
| TOTAL | 23,785 | 32,043 | 26,176 | 33,763 | 31,439 | 42,053 |

Source: U.S. Department of Commerce, Bureau of the Census.

**European Union: Imports of Fresh and Chilled Asparagus,
by Country of Origin 1/**

| Origins | 1990/91 | | 1991/92 | | 1992/93 | |
|---------------------|---------------|----------------|---------------|----------------|---------------|----------------|
| | (MT) | (\$000) | (MT) | (\$000) | (MT) | (\$000) |
| European Union: | 43,350 | 161,114 | 48,453 | 213,781 | 35,153 | 144,614 |
| Greece | 11,069 | 33,467 | 12,242 | 66,879 | 9,823 | 54,491 |
| Spain | 19,232 | 62,754 | 18,936 | 55,516 | 15,319 | 48,533 |
| Netherlands | 6,025 | 30,339 | 8,041 | 51,630 | 5,334 | 22,396 |
| France | 5,865 | 30,743 | 6,698 | 30,340 | 3,660 | 15,987 |
| Belgium-Lux. | 352 | 1,575 | 399 | 2,162 | 385 | 1,520 |
| Germany (<91 W Ger) | 228 | 685 | 542 | 1,566 | 439 | 1,044 |
| Italy | 232 | 765 | 708 | 3,924 | 135 | 392 |
| Portugal | 277 | 614 | 825 | 1,584 | 28 | 171 |
| Other EU | 70 | 172 | 62 | 180 | 30 | 80 |
| Other Countries: | | | | | | |
| United States | 1,715 | 6,085 | 1,563 | 6,310 | 1,356 | 5,569 |
| Peru | 632 | 2,364 | 447 | 2,040 | 1,020 | 4,205 |
| Chile | 846 | 3,234 | 772 | 3,269 | 683 | 2,948 |
| Argentina | 424 | 1,584 | 435 | 2,032 | 625 | 1,974 |
| Poland | 711 | 1,975 | 934 | 1,744 | 927 | 1,488 |
| Morocco | 357 | 638 | 334 | 851 | 433 | 1,167 |
| South Africa | 412 | 1,297 | 259 | 1,078 | 302 | 1,085 |
| Mexico | 222 | 697 | 246 | 980 | 238 | 980 |
| Others | 562 | 2,332 | 664 | 2,902 | 633 | 2,907 |
| TOTAL | 49,231 | 181,320 | 54,107 | 234,987 | 41,370 | 166,937 |

Source: Eurostat; 1/ Marketing years beginning in April.

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
JUNE 34

| COMMODITY AND COUNTRY | | QUANTITY | | | | | | VALUE (1,000 DOLLARS) | | | | | |
|------------------------|--------|--------------------|--------------------|-------------------|-------------------|--------------|--------------------|-----------------------|-------------------|-------------------|--------------|--|--|
| COUNTRY | REGION | CURR MO LAST YR | CURR MO CURR YR | YR TDT LAST YR | YR TDT CURR YR | LAST YEAR | CURR MO LAST YR | CURR MO CURR YR | YR TDT LAST YR | YR TDT CURR YR | LAST YEAR | | |
| FRESH FRUIT | | | | | | | | | | | | | |
| FR. APPLES(JUL) | | MT | | | | | | | | | | | |
| TAIWAN | | 1,915 | 3,386 | 113,733 | 99,053 | 113,733 | 927 | 1,950 | 75,230 | 75,244 | 75,230 | | |
| MEXICO | | 15,397 | 18,806 | 99,364 | 152,059 | 99,364 | 7,855 | 10,430 | 49,551 | 86,274 | 49,551 | | |
| CANADA | | 5,275 | 6,598 | 83,089 | 80,913 | 83,089 | 3,660 | 4,414 | 55,313 | 59,914 | 55,313 | | |
| HONG KONG | | 3,547 | 4,759 | 47,234 | 61,585 | 47,234 | 2,351 | 2,437 | 27,786 | 33,749 | 27,786 | | |
| OTHER | | 4,060 | 15,527 | 147,925 | 214,966 | 147,925 | 2,470 | 8,620 | 92,820 | 118,194 | 92,820 | | |
| Subtotal:----- | | 30,194 | 49,074 | 489,346 | 608,577 | 489,346 | 17,264 | 27,850 | 300,700 | 373,374 | 300,700 | | |
| FR. PEARS(JUL) | | MT | | | | | | | | | | | |
| CANADA | | 1,017 | 1,660 | 34,899 | 39,645 | 34,899 | 901 | 1,016 | 25,100 | 26,222 | 25,100 | | |
| MEXICO | | 2,054 | 4,829 | 34,222 | 53,629 | 34,222 | 1,160 | 2,388 | 17,370 | 26,653 | 17,370 | | |
| TAIWAN | | 1 | 429 | 6,157 | 8,059 | 6,157 | 3 | 306 | 4,145 | 4,834 | 4,145 | | |
| SWEDEN | | 0 | 17 | 7,790 | 6,231 | 7,790 | 0 | 132 | 2,657 | 2,255 | 2,657 | | |
| OTHER | | 115 | 218 | 19,289 | 20,769 | 19,289 | 71 | 132 | 11,673 | 11,489 | 11,673 | | |
| Subtotal:----- | | 3,187 | 7,153 | 100,358 | 128,332 | 100,358 | 2,136 | 3,866 | 60,944 | 71,452 | 60,944 | | |
| APRICOTS(MAY) | | MT | | | | | | | | | | | |
| CANADA | | 1,266 | 1,437 | 2,392 | 2,471 | 3,030 | 1,618 | 1,376 | 3,242 | 2,578 | 4,043 | | |
| MEXICO | | 67 | 1,538 | 71 | 1,634 | 1,515 | 54 | 1,059 | 57 | 1,131 | 1,183 | | |
| EU | | 74 | 78 | 307 | 206 | 1,317 | 222 | 173 | 944 | 604 | 955 | | |
| OTHER | | 31 | 60 | 89 | 135 | 354 | 65 | 61 | 155 | 154 | 487 | | |
| Subtotal:----- | | 1,438 | 3,112 | 2,858 | 4,445 | 5,216 | 1,959 | 2,668 | 4,398 | 4,466 | 6,667 | | |
| FR. CHERRIES(MAY) | | MT | | | | | | | | | | | |
| JAPAN | | 4,619 | 8,357 | 10,101 | 14,225 | 12,467 | 26,099 | 46,701 | 66,057 | 84,965 | 77,333 | | |
| CANADA | | 2,824 | 3,588 | 3,494 | 4,659 | 6,235 | 6,158 | 7,398 | 8,158 | 9,917 | 13,376 | | |
| TAIWAN | | 468 | 1,711 | 1,146 | 2,458 | 2,140 | 1,185 | 4,423 | 2,719 | 6,639 | 4,705 | | |
| EU | | 409 | 1,169 | 717 | 1,538 | 1,942 | 1,561 | 3,489 | 2,960 | 4,228 | 7,073 | | |
| HONG KONG | | 520 | 1,177 | 877 | 1,317 | 1,847 | 1,680 | 2,994 | 3,061 | 3,498 | 5,550 | | |
| OTHER | | 236 | 425 | 482 | 548 | 794 | 841 | 1,573 | 1,724 | 2,093 | 2,659 | | |
| Subtotal:----- | | 9,076 | 16,427 | 16,817 | 24,746 | 25,424 | 37,523 | 66,577 | 84,679 | 111,340 | 110,696 | | |
| PEACH-NECTRN(MAY) | | MT | | | | | | | | | | | |
| CANADA | | 12,395 | 12,670 | 19,138 | 20,764 | 48,374 | 10,538 | 9,446 | 19,490 | 18,070 | 45,185 | | |
| MEXICO | | 234 | 215 | 633 | 376 | 6,214 | 133 | 104 | 410 | 190 | 3,374 | | |
| TAIWAN | | 1,049 | 2,002 | 1,209 | 2,468 | 4,207 | 1,035 | 1,925 | 1,218 | 2,436 | 4,276 | | |
| OTHER | | 1,037 | 1,354 | 1,422 | 1,796 | 4,492 | 889 | 1,110 | 1,477 | 1,434 | 3,941 | | |
| Subtotal:----- | | 14,715 | 16,241 | 22,382 | 25,404 | 63,265 | 12,596 | 12,584 | 22,564 | 22,130 | 56,746 | | |
| PLUM-PRUNES(MAY) | | MT | | | | | | | | | | | |
| CANADA | | 4,767 | 5,741 | 6,184 | 7,396 | 23,302 | 5,310 | 4,853 | 7,663 | 6,504 | 23,412 | | |
| TAIWAN | | 2,388 | 1,805 | 2,450 | 1,869 | 13,733 | 2,204 | 1,613 | 2,303 | 1,693 | 12,198 | | |
| HONG KONG | | 1,051 | 699 | 1,051 | 784 | 7,995 | 879 | 521 | 879 | 605 | 6,825 | | |
| MEXICO | | 22 | 41 | 76 | 41 | 3,003 | 12 | 42 | 25 | 25 | 1,924 | | |
| OTHER | | 946 | 636 | 1,286 | 769 | 6,660 | 854 | 564 | 1,588 | 728 | 5,875 | | |
| Subtotal:----- | | 9,174 | 8,922 | 11,046 | 10,859 | 54,692 | 9,259 | 7,576 | 12,475 | 9,546 | 50,234 | | |
| FR. AVOCADOS(OCT) | | MT | | | | | | | | | | | |
| EU | | 957 | 71 | 4,631 | 1,553 | 5,269 | 954 | 145 | 4,925 | 1,546 | 5,644 | | |
| CANADA | | 717 | 313 | 3,317 | 1,401 | 5,165 | 532 | 488 | 2,872 | 2,891 | 4,492 | | |
| JAPAN | | 519 | 248 | 2,458 | 1,561 | 3,234 | 448 | 611 | 2,649 | 2,820 | 3,387 | | |
| FRANCE | | 468 | 0 | 2,617 | 537 | 2,832 | 421 | 0 | 2,501 | 500 | 2,734 | | |
| UNITED KINGDOM | | 402 | 54 | 1,628 | 527 | 1,854 | 423 | 91 | 1,876 | 552 | 2,086 | | |
| OTHER | | 52 | 11 | 480 | 187 | 517 | 77 | 27 | 649 | 240 | 701 | | |
| Subtotal:----- | | 2,244 | 644 | 10,886 | 4,702 | 14,186 | 2,012 | 1,270 | 11,095 | 6,497 | 14,224 | | |
| FR. KIWI FRUIT(OCT) | | MT | | | | | | | | | | | |
| TAIWAN | | 0 | 0 | 3,554 | 1,990 | 3,554 | 0 | 0 | 5,702 | 3,556 | 5,702 | | |
| CANADA | | 230 | 274 | 3,111 | 3,540 | 3,387 | 283 | 341 | 3,921 | 4,362 | 4,298 | | |
| KOREA, REPUBLIC | | 3 | 0 | 531 | 1,729 | 538 | 11 | 0 | 773 | 3,120 | 798 | | |
| OTHER | | 7 | 0 | 880 | 1,296 | 880 | 10 | 0 | 1,274 | 1,806 | 1,274 | | |
| Subtotal:----- | | 240 | 274 | 8,076 | 8,554 | 8,359 | 304 | 341 | 11,670 | 12,845 | 12,071 | | |
| FRESH GRAPES(MAY) | | MT | | | | | | | | | | | |
| CANADA | | 8,533 | 7,978 | 11,732 | 11,911 | 111,233 | 11,501 | 11,674 | 16,800 | 17,734 | 123,408 | | |
| HONG KONG | | 308 | 246 | 369 | 267 | 18,018 | 389 | 311 | 442 | 329 | 20,938 | | |
| TAIWAN | | 11 | 2 | 21 | 17 | 13,330 | 21 | 3 | 29 | 31 | 17,239 | | |
| MEXICO | | 19 | 66 | 19 | 105 | 10,757 | 16 | 60 | 16 | 79 | 9,922 | | |
| OTHER | | 2,431 | 2,537 | 3,874 | 3,205 | 53,162 | 4,612 | 3,326 | 7,232 | 4,463 | 67,575 | | |
| Subtotal:----- | | 11,302 | 10,829 | 16,015 | 15,505 | 206,500 | 16,538 | 15,374 | 24,518 | 22,636 | 239,081 | | |
| FR. STRAWBRIS(JAN) | | MT | | | | | | | | | | | |
| CANADA | | 3,672 | 5,010 | 25,020 | 27,611 | 35,611 | 5,474 | 6,368 | 34,289 | 36,798 | 49,034 | | |
| JAPAN | | 268 | 418 | 330 | 596 | 3,967 | 1,261 | 1,901 | 1,466 | 2,431 | 20,768 | | |
| MEXICO | | 212 | 719 | 374 | 1,197 | 3,583 | 101 | 620 | 1,188 | 910 | 1,722 | | |
| EU | | 145 | 474 | 566 | 1,165 | 2,319 | 284 | 1,102 | 1,310 | 2,669 | 4,977 | | |
| OTHER | | 138 | 237 | 486 | 863 | 817 | 503 | 792 | 1,569 | 3,013 | 2,745 | | |
| Subtotal:----- | | 4,435 | 6,858 | 26,776 | 31,431 | 46,293 | 7,623 | 10,784 | 38,823 | 45,822 | 79,245 | | |
| FR. ORNG INC TMPL(NOV) | | MT | | | | | | | | | | | |
| CANADA | | 14,706 | 10,848 | 183,453 | 159,523 | 206,881 | 6,684 | 4,882 | 87,317 | 79,938 | 100,853 | | |
| JAPAN | | 17,620 | 16,922 | 114,639 | 128,565 | 161,786 | 9,515 | 10,016 | 87,249 | 76,802 | 87,734 | | |
| HONG KONG | | 13,491 | 8,970 | 93,087 | 79,167 | 128,569 | 6,421 | 4,682 | 43,916 | 41,390 | 61,277 | | |
| OTHER | | 7,666 | 11,129 | 48,949 | 62,618 | 59,112 | 3,707 | 5,829 | 24,272 | 32,215 | 29,713 | | |
| Subtotal:----- | | 53,483 | 47,869 | 440,127 | 429,873 | 556,348 | 26,327 | 25,408 | 213,053 | 230,344 | 279,578 | | |
| FR. GRPFRT(SEP) | | MT | | | | | | | | | | | |
| JAPAN | | 14,954 | 14,765 | 197,775 | 230,297 | 222,775 | 6,524 | 7,482 | 96,827 | 121,000 | 108,744 | | |
| EU | | 95 | 189 | 116,836 | 100,725 | 116,865 | 46 | 90 | 61,243 | 49,708 | 61,288 | | |
| CANADA | | 3,678 | 4,097 | 63,824 | 69,408 | 69,444 | 1,874 | 1,548 | 31,424 | 28,275 | 34,612 | | |
| FRANCE | | 37 | 101 | 51,039 | 39,316 | 51,050 | 17 | 59 | 25,332 | 20,472 | 25,344 | | |
| NETHERLANDS | | 0 | 70 | 29,021 | 26,469 | 29,021 | 0 | 24 | 14,005 | 12,834 | 14,005 | | |
| OTHER | | 1,470 | 2,355 | 29,648 | 29,732 | 31,919 | 695 | 1,112 | 14,551 | 14,395 | 15,609 | | |
| Subtotal:----- | | 20,197 | 21,406 | 408,083 | 430,161 | 441,003 | 9,138 | 10,232 | 204,045 | 213,379 | 220,253 | | |
| FR. TANGERINES(NOV) | | MT | | | | | | | | | | | |
| EU | | 3 | 36 | 8,291 | 10,071 | 8,616 | 3 | 38 | 7,226 | 7,903 | 7,582 | | |
| EU | | 0 | 0 | 648 | 967 | 648 | 0 | 0 | 506 | 512 | 506 | | |
| OTHER | | 5 | 0 | 180 | 507 | 180 | 9 | 0 | 254 | 491 | 254 | | |
| Subtotal:----- | | 8 | 36 | 9,118 | 11,545 | 9,444 | 12 | 38 | 7,987 | 8,906 | 8,342 | | |
| CANNED FRUIT | | | | | | | | | | | | | |
| CND. PEACH&NECT(JUN) | | MT | | | | | | | | | | | |
| JAPAN | | 969 | 612 | 6,780 | 6,286 | 5,812 | 1,121 | 796 | 7,512 | 7,159 | 6,391 | | |
| CANADA | | 335 | 231 | 3,025 | 3,040 | 2,691 | 348 | 245 | 3,560 | 3,530 | 3,212 | | |
| TAIWAN | | 174 | 158 | 2,634 | 1,877 | 2,460 | 157 | 149 | 2,263 | 1,642 | 2,106 | | |
| MEXICO | | 118 | 131 | 1,893 | 1,531 | 1,775 | 95 | 97 | 1,516 | 1,158 | 1,421 | | |
| HONG KONG | | 167 | 179 | 1,634 | 1,948 | 1,467 | 134 | 101 | 937 | 1,615 | 804 | | |
| OTHER | | 549 | 378 | 6,160 | 6,316 | 5,611 | 469 | 342 | 5,502 | 5,429 | 5,033 | | |
| Subtotal:----- | | 2,311 | 1,689 | 22,126 | 20,998 | 19,815 | 2,324 | 1,729 | 21,291 | 20,533 | 18,967 | | |

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
JUNE 94

| COMMODITY AND COUNTRY | | QUANTITY | | | | | | VALUE (1,000 DOLLARS) | | | | | | | | | | | | | | | | | |
|-----------------------|--------|----------|--------|---------|---------|---------|--------|-----------------------|---------|---------|---------|----|------|----|------|-----|------|-----|------|------|----|------|----|------|-----|
| COUNTRY | REGION | CURR | MO | CURR | MO | YR | TOT | YR | TOT | LAST | CURR | MO | CURR | MO | YR | TOT | YR | TOT | LAST | CURR | MO | CURR | MO | YR | TOT |
| | | LAST | YR | LAST | YR | LAST | YR | LAST | YR | LAST | LAST | YR | LAST | YR | LAST | YR | LAST | YR | LAST | LAST | YR | LAST | YR | LAST | YR |
| CND PEARS(JUN) | MT | | | | | | | | | | | | | | | | | | | | | | | | |
| CANADA | | 88 | 242 | 1,597 | 1,797 | 1,508 | 99 | 222 | 1,678 | 1,817 | 1,579 | | | | | | | | | | | | | | |
| EU | | 14 | 20 | 723 | 438 | 709 | 14 | 20 | 900 | 1,163 | 886 | | | | | | | | | | | | | | |
| JAPAN | | 17 | 30 | 523 | 432 | 506 | 29 | 35 | 584 | 460 | 555 | | | | | | | | | | | | | | |
| UNITED KINGDOM | | | 0 | 466 | 0 | 466 | 0 | 0 | 662 | 0 | 662 | | | | | | | | | | | | | | |
| MEXICO | | 19 | 5 | 339 | 168 | 321 | 30 | 4 | 340 | 148 | 310 | | | | | | | | | | | | | | |
| OTHER | | 19 | 37 | 860 | 688 | 861 | 22 | 41 | 761 | 563 | 740 | | | | | | | | | | | | | | |
| Subtotal:----- | | 157 | 333 | 4,062 | 3,223 | 3,905 | 192 | 321 | 4,263 | 3,151 | 4,071 | | | | | | | | | | | | | | |
| CND PNEAPL(JAN) | MT | | | | | | | | | | | | | | | | | | | | | | | | |
| JAPAN | | 163 | 129 | 576 | 584 | 1,371 | 148 | 136 | 559 | 588 | 1,300 | | | | | | | | | | | | | | |
| CANADA | | 127 | 133 | 757 | 458 | 1,354 | 133 | 127 | 732 | 425 | 1,306 | | | | | | | | | | | | | | |
| MEXICO | | 76 | 31 | 285 | 173 | 786 | 52 | 22 | 534 | 150 | 643 | | | | | | | | | | | | | | |
| EU | | 52 | 39 | 245 | 175 | 533 | 49 | 33 | 224 | 150 | 476 | | | | | | | | | | | | | | |
| GERMANY | | 52 | 39 | 127 | 175 | 245 | 49 | 33 | 118 | 150 | 224 | | | | | | | | | | | | | | |
| OTHER | | 33 | 43 | 176 | 187 | 373 | 6 | 42 | 130 | 183 | 253 | | | | | | | | | | | | | | |
| Subtotal:----- | | 442 | 376 | 2,040 | 1,577 | 4,417 | 387 | 360 | 1,880 | 1,473 | 3,977 | | | | | | | | | | | | | | |
| FRT MIXTURES(JUN) | MT | | | | | | | | | | | | | | | | | | | | | | | | |
| CANADA | | 631 | 422 | 7,174 | 6,099 | 6,542 | 929 | 538 | 9,715 | 7,594 | 8,786 | | | | | | | | | | | | | | |
| JAPAN | | 768 | 788 | 5,476 | 6,993 | 4,708 | 847 | 912 | 6,359 | 8,360 | 5,512 | | | | | | | | | | | | | | |
| HONG KONG | | 273 | 584 | 4,027 | 4,583 | 3,753 | 278 | 610 | 3,349 | 4,815 | 3,071 | | | | | | | | | | | | | | |
| PHILIPPINES | | 145 | 1 | 3,360 | 1,290 | 3,337 | 29 | 3 | 3,518 | 1,498 | 3,401 | | | | | | | | | | | | | | |
| SAUDI ARABIA | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | | | | | | | | |
| SINGAPORE | | 142 | 639 | 2,803 | 3,587 | 2,682 | 131 | 674 | 3,510 | 3,510 | 2,833 | | | | | | | | | | | | | | |
| OTHER | | 603 | 683 | 11,400 | 7,524 | 10,797 | 764 | 781 | 11,963 | 8,915 | 11,198 | | | | | | | | | | | | | | |
| Subtotal:----- | | 2,440 | 3,118 | 37,336 | 31,091 | 34,896 | 2,978 | 3,518 | 40,364 | 36,422 | 37,386 | | | | | | | | | | | | | | |
| DRIED FRUIT | | | | | | | | | | | | | | | | | | | | | | | | | |
| DRD RAISINS(AUG) | MT | | | | | | | | | | | | | | | | | | | | | | | | |
| EU | | 4,167 | 3,476 | 51,989 | 47,023 | 56,420 | 6,099 | 5,474 | 69,925 | 71,508 | 76,224 | | | | | | | | | | | | | | |
| UNITED KINGDOM | | 2,129 | 1,783 | 23,411 | 23,350 | 25,585 | 3,139 | 2,455 | 32,461 | 35,889 | 35,568 | | | | | | | | | | | | | | |
| JAPAN | | 2,376 | 2,188 | 21,497 | 23,084 | 23,290 | 3,349 | 3,169 | 28,899 | 34,184 | 31,573 | | | | | | | | | | | | | | |
| GERMANY | | 973 | 932 | 16,043 | 11,329 | 13,236 | 1,300 | 1,662 | 15,479 | 15,779 | 17,158 | | | | | | | | | | | | | | |
| CANADA | | 675 | 953 | 6,896 | 10,693 | 10,593 | 1,736 | 1,900 | 20,559 | 22,243 | 22,714 | | | | | | | | | | | | | | |
| DENMARK | | 534 | 458 | 6,114 | 5,201 | 5,205 | 7,000 | 8,347 | 8,347 | 8,083 | 8,998 | | | | | | | | | | | | | | |
| OTHER | | 1,689 | 2,431 | 33,015 | 34,290 | 35,256 | 2,603 | 3,943 | 45,875 | 54,818 | 49,675 | | | | | | | | | | | | | | |
| Subtotal:----- | | 9,108 | 9,047 | 116,397 | 115,091 | 125,798 | 13,787 | 14,485 | 165,258 | 182,753 | 180,198 | | | | | | | | | | | | | | |
| DRD PRUNES(AUG) | MT | | | | | | | | | | | | | | | | | | | | | | | | |
| EU | | 1,700 | 2,119 | 47,048 | 25,841 | 48,625 | 3,814 | 5,643 | 66,012 | 60,676 | 69,456 | | | | | | | | | | | | | | |
| GERMANY | | 547 | 812 | 16,970 | 10,086 | 17,419 | 1,209 | 2,214 | 20,846 | 23,480 | 21,920 | | | | | | | | | | | | | | |
| JAPAN | | 1,034 | 1,340 | 14,296 | 13,274 | 15,311 | 2,149 | 3,014 | 23,645 | 30,387 | 25,615 | | | | | | | | | | | | | | |
| ITALY | | 305 | 364 | 11,464 | 5,724 | 11,874 | 849 | 999 | 19,710 | 15,352 | 20,608 | | | | | | | | | | | | | | |
| UNITED KINGDOM | | 345 | 368 | 7,166 | 3,380 | 7,498 | 618 | 909 | 18,651 | 16,541 | 19,401 | | | | | | | | | | | | | | |
| CANADA | | 571 | 410 | 4,119 | 4,814 | 5,052 | 1,136 | 997 | 10,135 | 10,467 | 10,820 | | | | | | | | | | | | | | |
| OTHER | | 848 | 802 | 18,157 | 13,163 | 18,937 | 1,728 | 2,034 | 26,688 | 28,599 | 28,288 | | | | | | | | | | | | | | |
| Subtotal:----- | | 4,153 | 4,670 | 84,220 | 56,692 | 87,925 | 8,826 | 11,689 | 126,480 | 130,129 | 134,380 | | | | | | | | | | | | | | |
| FRUIT JUICES(SSE) | | | | | | | | | | | | | | | | | | | | | | | | | |
| ORANGE JU CNC (DEC) | KL | | | | | | | | | | | | | | | | | | | | | | | | |
| EU | | 10,012 | 13,402 | 67,084 | 54,372 | 107,753 | 3,805 | 4,358 | 25,153 | 21,826 | 42,269 | | | | | | | | | | | | | | |
| CANADA | | 9,099 | 3,255 | 67,288 | 18,268 | 99,111 | 4,103 | 4,800 | 30,082 | 29,286 | 46,741 | | | | | | | | | | | | | | |
| FRANCE | | 3,756 | 8,486 | 26,469 | 24,494 | 42,560 | 1,624 | 2,355 | 11,378 | 9,174 | 18,467 | | | | | | | | | | | | | | |
| JAPAN | | 4,395 | 5,095 | 25,716 | 23,355 | 37,807 | 1,870 | 4,106 | 10,328 | 16,456 | 15,138 | | | | | | | | | | | | | | |
| KOREA | | 3,549 | 3,638 | 17,331 | 14,477 | 19,427 | 1,777 | 2,653 | 10,449 | 13,974 | 13,974 | | | | | | | | | | | | | | |
| NETHERLANDS | | 2,583 | 3,674 | 15,399 | 15,888 | 19,427 | 1,931 | 2,803 | 6,579 | 6,531 | 14,744 | | | | | | | | | | | | | | |
| OTHER | | 5,259 | 2,988 | 35,607 | 27,609 | 64,198 | 1,777 | 1,331 | 12,112 | 11,257 | 22,064 | | | | | | | | | | | | | | |
| Subtotal:----- | | 33,024 | 27,957 | 213,225 | 141,051 | 339,290 | 13,283 | 17,244 | 84,923 | 89,274 | 140,085 | | | | | | | | | | | | | | |
| ORNG JU NTCNC(DEC) | KL | | | | | | | | | | | | | | | | | | | | | | | | |
| CANADA | | 4,355 | 5,322 | 25,751 | 37,019 | 47,869 | 3,198 | 3,454 | 19,602 | 24,281 | 34,699 | | | | | | | | | | | | | | |
| EU | | 2,608 | 5,264 | 12,229 | 20,823 | 23,888 | 1,544 | 3,382 | 8,201 | 13,125 | 15,598 | | | | | | | | | | | | | | |
| FRANCE | | 376 | 59 | 6,726 | 2,777 | 8,423 | 223 | 37 | 4,697 | 1,746 | 5,770 | | | | | | | | | | | | | | |
| BELGIUM-LUXEMBOU | | 686 | 4,433 | 1,200 | 10,881 | 6,262 | 451 | 2,852 | 9,946 | 6,859 | 4,278 | | | | | | | | | | | | | | |
| UNITED KINGDOM | | 704 | 750 | 2,893 | 5,453 | 5,108 | 391 | 477 | 1,730 | 3,260 | 3,071 | | | | | | | | | | | | | | |
| SWEDEN | | 1,425 | 415 | 6,868 | 1,433 | 4,763 | 407 | 307 | 7,047 | 3,047 | 3,047 | | | | | | | | | | | | | | |
| OTHER | | 1,626 | 2,088 | 9,641 | 10,864 | 16,194 | 1,403 | 1,594 | 7,182 | 8,414 | 13,253 | | | | | | | | | | | | | | |
| Subtotal:----- | | 9,085 | 13,088 | 50,489 | 70,139 | 92,714 | 6,552 | 8,737 | 38,033 | 47,057 | 68,006 | | | | | | | | | | | | | | |
| GRPFRT JU CNC (DEC) | KL | | | | | | | | | | | | | | | | | | | | | | | | |
| JAPAN | | 3,234 | 2,613 | 20,476 | 11,713 | 28,127 | 2,167 | 2,822 | 14,021 | 14,230 | 19,417 | | | | | | | | | | | | | | |

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
JUNE 94

| COMMODITY AND COUNTRY | | QUANTITY | | | | | VALUE (1,000 DOLLARS) | | | | |
|-----------------------|----|--------------------|--------------------|-------------------|-------------------|--------------|-----------------------|--------------------|-------------------|-------------------|--------------|
| COUNTRY REGION | | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR |
| CANNED VEGETABLES | | | | | | | | | | | |
| CND TOM SAUCE(JUL) | MT | | | | | | | | | | |
| CANADA | | 4,253 | 6,400 | 46,201 | 51,739 | 46,201 | 3,944 | 5,514 | 45,466 | 51,151 | 45,466 |
| MEXICO | | 1,138 | 601 | 6,169 | 6,060 | 6,169 | 684 | 426 | 3,913 | 3,963 | 3,913 |
| JAPAN | | 395 | 396 | 5,500 | 5,201 | 5,500 | 335 | 490 | 6,941 | 6,127 | 4,941 |
| OTHER | | 730 | 1,746 | 11,559 | 17,713 | 11,559 | 726 | 1,388 | 11,773 | 17,992 | 11,773 |
| Subtotal:----- | | 6,515 | 9,143 | 69,428 | 80,713 | 69,428 | 5,688 | 7,817 | 66,093 | 79,222 | 66,093 |
| FRZN VEGETABLES | | | | | | | | | | | |
| FZN SWT CORN(JUL) | MT | | | | | | | | | | |
| JAPAN | | 2,826 | 2,821 | 35,306 | 39,969 | 35,306 | 2,332 | 2,737 | 30,277 | 36,158 | 30,277 |
| AUSTRALIA | | 373 | 303 | 5,498 | 5,189 | 5,498 | 291 | 258 | 4,164 | 3,921 | 4,164 |
| HONG KONG | | 321 | 323 | 4,516 | 4,235 | 4,516 | 224 | 309 | 3,163 | 3,348 | 3,163 |
| MEXICO | | 321 | 88 | 4,666 | 4,411 | 4,666 | 177 | 62 | 2,114 | 1,119 | 3,114 |
| CANADA | | 61 | 238 | 3,041 | 3,124 | 3,041 | 38 | 189 | 2,133 | 2,543 | 2,133 |
| OTHER | | 475 | 433 | 8,026 | 7,461 | 8,026 | 407 | 472 | 6,687 | 6,799 | 6,687 |
| Subtotal:----- | | 4,393 | 4,207 | 59,754 | 62,389 | 59,754 | 3,470 | 4,025 | 48,538 | 54,283 | 48,538 |
| FZN F FRY(JUL) | MT | | | | | | | | | | |
| JAPAN | | 10,446 | 11,697 | 123,736 | 134,450 | 123,736 | 7,298 | 8,453 | 86,084 | 95,428 | 86,084 |
| KOREA, REPUBLIC | | 1,621 | 1,295 | 13,959 | 17,784 | 13,959 | 989 | 916 | 10,376 | 11,869 | 10,376 |
| HONG KONG | | 1,122 | 1,510 | 11,260 | 12,812 | 11,260 | 734 | 1,083 | 7,107 | 8,402 | 7,107 |
| OTHER | | 3,991 | 6,862 | 53,587 | 75,482 | 53,587 | 3,112 | 5,299 | 40,111 | 56,337 | 40,111 |
| Subtotal:----- | | 17,180 | 21,365 | 202,543 | 240,529 | 202,543 | 12,133 | 15,751 | 143,678 | 172,036 | 143,678 |
| TREE NUTS | | | | | | | | | | | |
| ALMONDS UNSH(JUL) | MT | | | | | | | | | | |
| INDIA | | 343 | 280 | 8,926 | 4,259 | 8,926 | 668 | 1,005 | 14,037 | 12,553 | 14,037 |
| JAPAN | | 206 | 265 | 3,905 | 6,276 | 3,905 | 429 | 642 | 11,158 | 15,711 | 11,158 |
| EU | | 0 | 111 | 1,108 | 836 | 1,108 | 0 | 257 | 5,832 | 1,567 | 11,168 |
| OTHER | | 47 | 230 | 2,374 | 2,074 | 2,374 | 90 | 457 | 6,626 | 4,996 | 5,626 |
| Subtotal:----- | | 596 | 886 | 16,313 | 13,445 | 16,313 | 1,187 | 2,330 | 32,664 | 34,827 | 32,664 |
| ALMND SH/PRP(JUL) | MT | | | | | | | | | | |
| EU | | 4,443 | 3,970 | 95,640 | 91,561 | 95,640 | 15,492 | 16,387 | 316,044 | 403,672 | 316,044 |
| GERMANY | | 1,848 | 1,397 | 47,451 | 39,872 | 47,451 | 6,168 | 5,808 | 151,505 | 169,362 | 151,505 |
| JAPAN | | 1,389 | 809 | 19,947 | 18,588 | 19,947 | 5,529 | 4,710 | 74,387 | 96,366 | 74,387 |
| UNITED KINGDOM | | 683 | 522 | 12,584 | 11,946 | 12,584 | 2,297 | 2,423 | 40,895 | 50,821 | 40,895 |
| NETHERLANDS | | 630 | 402 | 16,674 | 11,169 | 16,674 | 2,496 | 2,194 | 44,608 | 52,747 | 44,608 |
| CANADA | | 2,863 | 783 | 10,113 | 9,113 | 10,113 | 9,665 | 10,401 | 34,463 | 40,463 | 34,463 |
| OTHER | | 2,805 | 2,894 | 42,887 | 42,386 | 42,887 | 3,665 | 10,401 | 139,537 | 176,728 | 139,537 |
| Subtotal:----- | | 9,500 | 8,457 | 168,469 | 162,648 | 168,469 | 33,919 | 34,304 | 564,432 | 717,138 | 564,432 |
| WALNUTS SH(AUG) | MT | | | | | | | | | | |
| EU | | 38 | 231 | 8,175 | 6,947 | 8,339 | 53 | 625 | 20,578 | 15,229 | 20,982 |
| JAPAN | | 454 | 410 | 3,578 | 4,516 | 3,843 | 1,923 | 2,253 | 15,478 | 24,507 | 16,726 |
| GERMANY | | 38 | 182 | 3,120 | 1,099 | 3,280 | 53 | 398 | 6,723 | 2,604 | 7,106 |
| CANADA | | 94 | 119 | 2,285 | 1,986 | 2,353 | 412 | 496 | 9,134 | 6,505 | 9,456 |
| SPAIN | | 0 | 48 | 1,805 | 1,349 | 1,807 | 0 | 224 | 4,820 | 4,088 | 4,833 |
| ITALY | | 0 | 0 | 1,013 | 4,257 | 1,013 | 0 | 2,074 | 3,117 | 2,074 | 12,533 |
| OTHER | | 159 | 320 | 3,899 | 4,874 | 1,023 | 775 | 1,046 | 13,819 | 19,949 | 14,533 |
| Subtotal:----- | | 744 | 1,080 | 17,936 | 18,323 | 18,558 | 3,163 | 4,421 | 59,009 | 66,190 | 61,696 |
| WALNUTS UNSH(AUG) | MT | | | | | | | | | | |
| EU | | 136 | 1 | 30,792 | 36,419 | 30,827 | 142 | 3 | 61,509 | 68,999 | 61,544 |
| SPAIN | | 0 | 0 | 9,993 | 9,746 | 9,993 | 0 | 0 | 19,606 | 18,400 | 19,606 |
| GERMANY | | 0 | 0 | 6,639 | 6,593 | 6,675 | 0 | 0 | 11,485 | 16,117 | 11,485 |
| NETHERLANDS | | 10 | 1 | 5,551 | 8,540 | 5,551 | 36 | 3 | 11,635 | 16,348 | 11,635 |
| ITALY | | 0 | 0 | 4,501 | 5,908 | 4,501 | 0 | 0 | 8,853 | 11,358 | 8,853 |
| OTHER | | 201 | 84 | 6,286 | 7,446 | 6,371 | 387 | 167 | 13,703 | 15,645 | 13,918 |
| Subtotal:----- | | 338 | 84 | 37,078 | 43,865 | 37,199 | 529 | 171 | 75,212 | 84,645 | 75,463 |
| HOPS&PRODUCTS | | | | | | | | | | | |
| HOP PELTS(SEP) | MT | | | | | | | | | | |
| BRAZIL | | 212 | 228 | 1,310 | 1,092 | 1,369 | 850 | 1,309 | 5,891 | 5,268 | 6,191 |
| CANADA | | 122 | 187 | 833 | 1,052 | 1,041 | 820 | 1,144 | 5,731 | 5,889 | 7,124 |
| EU | | 51 | 1 | 688 | 496 | 724 | 285 | 8 | 2,352 | 3,928 | 4,588 |
| MEXICO | | 212 | 43 | 374 | 363 | 483 | 1,441 | 247 | 2,533 | 2,593 | 3,291 |
| COLOMBIA | | 0 | 0 | 443 | 54 | 443 | 0 | 0 | 3,510 | 322 | 3,510 |
| GERMANY | | 28 | 0 | 335 | 154 | 335 | 183 | 0 | 1,819 | 724 | 1,819 |
| OTHER | | 73 | 35 | 971 | 790 | 1,053 | 359 | 165 | 5,535 | 3,388 | 5,984 |
| Subtotal:----- | | 670 | 494 | 4,619 | 3,846 | 5,113 | 3,754 | 2,872 | 27,552 | 21,388 | 30,688 |
| HOP EXTRACT(SEP) | MT | | | | | | | | | | |
| EU | | 15 | 68 | 1,322 | 1,105 | 1,458 | 376 | 1,454 | 22,875 | 16,976 | 24,964 |
| GERMANY | | 13 | 28 | 646 | 410 | 710 | 347 | 546 | 11,104 | 5,276 | 11,849 |
| MEXICO | | 35 | 706 | 2,086 | 2,086 | 706 | 410 | 736 | 12,127 | 13,796 | 12,127 |
| BRAZIL | | 0 | 84 | 398 | 490 | 402 | 0 | 304 | 2,971 | 3,170 | 3,170 |
| NETHERLANDS | | 0 | 38 | 237 | 250 | 278 | 0 | 848 | 4,248 | 5,630 | 5,119 |
| KOREA, REPUBLIC | | 34 | 0 | 232 | 155 | 258 | 240 | 0 | 2,403 | 2,705 | 2,668 |
| OTHER | | 60 | 173 | 978 | 1,091 | 1,081 | 921 | 2,064 | 20,415 | 18,614 | 22,356 |
| Subtotal:----- | | 144 | 384 | 3,636 | 4,925 | 3,905 | 1,947 | 4,558 | 60,791 | 56,268 | 65,154 |
| HOPS,NSPF(SEP) | MT | | | | | | | | | | |
| EU | | 1 | 0 | 2,047 | 1,106 | 2,073 | 8 | 0 | 10,698 | 4,874 | 10,842 |
| GERMANY | | 0 | 0 | 1,649 | 829 | 1,662 | 0 | 0 | 8,322 | 3,291 | 8,379 |
| UNITED KINGDOM | | 1 | 0 | 305 | 269 | 305 | 0 | 0 | 1,856 | 1,472 | 1,856 |
| JAPAN | | 2 | 0 | 206 | 231 | 206 | 6 | 0 | 1,149 | 1,417 | 1,149 |
| OTHER | | 10 | 68 | 307 | 516 | 333 | 94 | 463 | 3,639 | 4,446 | 4,091 |
| Subtotal:----- | | 13 | 68 | 2,560 | 1,852 | 2,612 | 107 | 463 | 15,486 | 10,737 | 16,082 |
| WINE | | | | | | | | | | | |
| GRAPE WINE(JAN) | KL | | | | | | | | | | |
| EU | | 3,386 | 3,447 | 23,103 | 16,444 | 45,115 | 5,358 | 5,441 | 32,959 | 28,349 | 66,545 |
| CANADA | | 2,776 | 2,694 | 15,736 | 15,788 | 32,584 | 3,465 | 3,852 | 20,128 | 21,098 | 45,078 |
| UNITED KINGDOM | | 1,670 | 1,941 | 10,742 | 8,532 | 24,121 | 3,061 | 3,485 | 17,641 | 16,083 | 38,803 |
| JAPAN | | 989 | 1,734 | 5,841 | 6,853 | 12,347 | 1,429 | 2,388 | 8,592 | 10,302 | 17,774 |
| DENMARK | | 401 | 286 | 4,238 | 1,614 | 6,559 | 619 | 238 | 4,023 | 1,615 | 6,312 |
| OTHER | | 1,903 | 2,532 | 12,596 | 18,652 | 26,903 | 2,813 | 3,538 | 16,578 | 23,970 | 36,079 |
| Subtotal:----- | | 9,054 | 10,406 | 57,276 | 57,737 | 116,948 | 13,065 | 15,220 | 78,256 | 83,719 | 165,476 |

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED
JUNE 94

| COMMODITY AND COUNTRY | | QUANTITY | | | | | VALUE (1,000 DOLLARS) | | | | |
|----------------------------|----|--------------------|--------------------|-------------------|-------------------|--------------|-----------------------|--------------------|-------------------|-------------------|--------------|
| COUNTRY REGION | | CURR MO LAST YR | CURR MO CURR YR | YR TDT LAST YR | YR TDT CURR YR | LAST YEAR | CURR MO LAST YR | CURR MO CURR YR | YR TDT LAST YR | YR TDT CURR YR | LAST YEAR |
| FR FRUIT & MLNS | | | | | | | | | | | |
| FR APPLES(JUL) | MT | | | | | | | | | | |
| NEW ZEALAND | | 9,604 | 14,500 | 20,298 | 22,830 | 28,513 | 11,131 | 15,993 | 21,145 | 23,778 | 30,602 |
| CANADA | | 3,076 | 611 | 44,510 | 28,988 | 46,611 | 1,097 | 374 | 15,760 | 13,193 | 16,772 |
| OTHER | | 10,116 | 16,444 | 26,095 | 43,825 | 35,277 | 6,099 | 10,863 | 12,618 | 23,732 | 18,006 |
| Subtotal:----- | | 22,797 | 31,555 | 90,904 | 95,643 | 110,401 | 18,319 | 27,230 | 49,523 | 60,702 | 65,380 |
| FR PEARS(JUL) | MT | | | | | | | | | | |
| CHILE | | 2,523 | 5,178 | 40,552 | 38,515 | 44,689 | 912 | 1,990 | 13,517 | 13,883 | 14,858 |
| ARGENTINA | | 5,086 | 3,751 | 14,409 | 12,977 | 14,604 | 3,179 | 2,098 | 9,100 | 7,110 | 9,230 |
| OTHER | | 1,967 | 1,361 | 5,195 | 6,675 | 5,479 | 1,621 | 1,526 | 7,879 | 9,184 | 8,178 |
| Subtotal:----- | | 9,576 | 10,291 | 60,157 | 58,167 | 64,772 | 5,712 | 5,514 | 30,496 | 30,277 | 32,266 |
| APRICOT (MAY) | MT | | | | | | | | | | |
| CHILE | | 0 | 0 | 0 | 0 | 781 | 0 | 0 | 0 | 0 | 489 |
| NEW ZEALAND | | 0 | 0 | 0 | 0 | 157 | 0 | 0 | 0 | 0 | 253 |
| TURKEY | | 0 | 0 | 0 | 0 | 26 | 0 | 0 | 0 | 0 | 159 |
| OTHER | | 0 | 0 | 0 | 0 | 47 | 0 | 0 | 0 | 0 | 62 |
| Subtotal:----- | | 0 | 0 | 0 | 0 | 1,042 | 0 | 0 | 0 | 0 | 993 |
| PEACH-NEC(MAY) | MT | | | | | | | | | | |
| CHILE | | 0 | 0 | 0 | 0 | 42,893 | 0 | 0 | 0 | 0 | 27,605 |
| OTHER | | 14 | 0 | 14 | 0 | 252 | 16 | 0 | 16 | 0 | 240 |
| Subtotal:----- | | 14 | 0 | 14 | 0 | 43,145 | 16 | 0 | 16 | 0 | 27,844 |
| PLUM-PRUNE(MAY) | MT | | | | | | | | | | |
| CHILE | | 10 | 99 | 10 | 99 | 21,389 | 13 | 60 | 13 | 60 | 14,143 |
| OTHER | | 1 | 0 | 1 | 0 | 233 | 4 | 0 | 4 | 0 | 215 |
| Subtotal:----- | | 11 | 99 | 11 | 99 | 21,621 | 17 | 60 | 17 | 60 | 14,358 |
| FRESH GRAPES (MAY) | MT | | | | | | | | | | |
| CHILE | | 2,064 | 4,010 | 2,064 | 4,010 | 265,879 | 1,554 | 3,175 | 1,554 | 3,175 | 201,749 |
| MEXICO | | 25,031 | 22,272 | 25,031 | 22,272 | 41,331 | 34,446 | 23,107 | 34,446 | 23,107 | 55,230 |
| OTHER | | 0 | 0 | 290 | 0 | 1,856 | 0 | 0 | 208 | 0 | 1,691 |
| Subtotal:----- | | 27,095 | 26,282 | 27,095 | 26,282 | 308,775 | 36,000 | 26,283 | 36,000 | 26,283 | 258,468 |
| FR RASPBRY(JAN) | MT | | | | | | | | | | |
| CANADA | | 0 | 0 | 0 | 0 | 5,122 | 0 | 0 | 0 | 0 | 9,292 |
| OTHER | | 36 | 85 | 511 | 774 | 774 | 58 | 191 | 780 | 1,353 | 1,484 |
| Subtotal:----- | | 37 | 85 | 511 | 774 | 5,896 | 58 | 191 | 780 | 1,353 | 10,776 |
| FR STRAWBRIS(JAN) | MT | | | | | | | | | | |
| MEXICO | | 2,068 | 2,523 | 10,886 | 15,648 | 12,747 | 1,410 | 2,558 | 15,955 | 28,668 | 17,985 |
| OTHER | | 1 | 0 | 242 | 92 | 1,480 | 2 | 0 | 423 | 197 | 3,491 |
| Subtotal:----- | | 2,068 | 2,523 | 11,128 | 15,740 | 14,227 | 1,411 | 2,558 | 16,377 | 28,865 | 21,476 |
| FR BANANA(JAN) | MT | | | | | | | | | | |
| COSTA RICA | | 82,411 | 97,605 | 378,437 | 335,677 | 922,519 | 25,461 | 23,010 | 114,083 | 93,040 | 272,504 |
| EQUADOR | | 81,301 | 78,560 | 342,478 | 355,116 | 761,367 | 22,547 | 20,749 | 95,068 | 92,686 | 205,877 |
| COLOMBIA | | 49,403 | 57,564 | 322,603 | 277,510 | 596,321 | 14,191 | 17,296 | 68,311 | 82,099 | 166,146 |
| OTHER | | 117,765 | 152,933 | 507,957 | 547,202 | 1,232,936 | 36,117 | 47,161 | 152,688 | 153,245 | 350,376 |
| Subtotal:----- | | 330,879 | 386,661 | 1,461,474 | 1,515,505 | 3,513,144 | 98,317 | 108,216 | 428,149 | 421,069 | 994,903 |
| FR MANGO(JAN) | MT | | | | | | | | | | |
| MEXICO | | 19,922 | 20,203 | 39,086 | 36,895 | 94,439 | 15,301 | 17,177 | 34,417 | 34,147 | 71,626 |
| OTHER | | 2,707 | 2,982 | 9,270 | 8,345 | 16,518 | 1,913 | 2,026 | 7,740 | 6,842 | 15,619 |
| Subtotal:----- | | 22,629 | 23,185 | 48,356 | 45,240 | 110,957 | 17,214 | 19,203 | 42,157 | 40,989 | 87,245 |
| FR PINAPLE(JAN) | MT | | | | | | | | | | |
| COSTA RICA | | 7,378 | 9,427 | 30,594 | 32,816 | 72,226 | 3,371 | 2,911 | 13,495 | 12,348 | 30,880 |
| HONDURAS | | 2,631 | 3,617 | 11,620 | 14,605 | 26,273 | 844 | 995 | 3,259 | 4,021 | 7,482 |
| OTHER | | 2,306 | 2,721 | 13,832 | 6,797 | 25,896 | 610 | 522 | 3,378 | 1,616 | 6,986 |
| Subtotal:----- | | 12,315 | 15,765 | 56,046 | 54,217 | 124,395 | 4,825 | 4,428 | 20,133 | 17,985 | 45,348 |
| FR CANTLPE(MAY) | MT | | | | | | | | | | |
| COSTA RICA | | 3,288 | 5,738 | 3,288 | 5,738 | 43,061 | 1,961 | 2,179 | 1,961 | 2,179 | 18,971 |
| MEXICO | | 16,410 | 12,427 | 16,410 | 12,427 | 63,603 | 4,462 | 4,492 | 4,462 | 4,492 | 17,851 |
| HONDURAS | | 4,316 | 2,782 | 4,316 | 2,782 | 64,399 | 1,074 | 616 | 1,074 | 616 | 14,716 |
| GUATEMALA | | 2,394 | 2,300 | 2,394 | 2,300 | 36,328 | 774 | 934 | 774 | 934 | 11,415 |
| OTHER | | 407 | 302 | 407 | 302 | 19,813 | 131 | 67 | 131 | 67 | 4,530 |
| Subtotal:----- | | 26,814 | 23,549 | 26,814 | 23,549 | 227,221 | 8,403 | 8,288 | 8,403 | 8,288 | 67,583 |
| FR MELON,OT(MAY) | MT | | | | | | | | | | |
| MEXICO | | 6,197 | 5,652 | 6,197 | 5,652 | 40,290 | 2,395 | 2,672 | 2,395 | 2,672 | 14,546 |
| COSTA RICA | | 871 | 1,014 | 1,014 | 1,014 | 29,373 | 314 | 392 | 314 | 392 | 11,203 |
| OTHER | | 1,595 | 1,661 | 1,595 | 1,661 | 44,425 | 560 | 479 | 560 | 479 | 14,757 |
| Subtotal:----- | | 8,663 | 8,327 | 8,663 | 8,327 | 114,288 | 3,269 | 3,543 | 3,269 | 3,543 | 40,806 |
| FR ORANGES(NOV) | MT | | | | | | | | | | |
| AUSTRALIA | | 0 | 0 | 1 | 0 | 5,556 | 0 | 0 | 3 | 2 | 6,267 |
| OTHER | | 297 | 652 | 3,952 | 4,476 | 5,795 | 72 | 225 | 1,497 | 1,968 | 2,007 |
| Subtotal:----- | | 297 | 652 | 3,952 | 4,476 | 10,350 | 72 | 225 | 1,500 | 1,980 | 8,274 |
| CANNED FRUIT | | | | | | | | | | | |
| CND MANDRN(JAN) | MT | | | | | | | | | | |
| EU | | 2,195 | 2,686 | 9,944 | 14,950 | 19,589 | 2,221 | 2,102 | 9,451 | 11,335 | 18,494 |
| CHINA, PEOPLES R | | 2,095 | 1,702 | 6,615 | 6,090 | 19,713 | 1,769 | 1,323 | 5,592 | 4,513 | 16,285 |
| OTHER | | 168 | 101 | 463 | 253 | 988 | 219 | 65 | 591 | 223 | 1,163 |
| Subtotal:----- | | 4,458 | 4,490 | 17,023 | 21,194 | 40,290 | 4,209 | 3,490 | 15,634 | 16,070 | 35,942 |
| CND BLK OLV(NOV) | MT | | | | | | | | | | |
| EU | | 882 | 974 | 6,563 | 7,925 | 12,275 | 1,840 | 1,980 | 13,999 | 15,127 | 24,927 |
| SPAIN | | 671 | 763 | 5,468 | 6,588 | 10,260 | 1,299 | 1,512 | 11,114 | 12,118 | 19,913 |
| MOROCCO | | 163 | 92 | 1,474 | 1,426 | 2,661 | 293 | 170 | 2,645 | 2,515 | 4,733 |
| OTHER | | 12 | 16 | 74 | 97 | 125 | 20 | 31 | 128 | 167 | 236 |
| Subtotal:----- | | 1,057 | 1,082 | 8,110 | 9,448 | 15,061 | 2,152 | 2,181 | 16,772 | 17,808 | 29,896 |
| CND GRN OLV(NOV) | MT | | | | | | | | | | |
| EU | | 2,984 | 3,761 | 23,576 | 23,016 | 41,192 | 7,010 | 9,807 | 61,161 | 58,624 | 104,739 |
| SPAIN | | 2,691 | 3,703 | 23,021 | 22,560 | 40,160 | 6,815 | 9,631 | 60,175 | 57,749 | 102,781 |
| OTHER | | 169 | 210 | 1,206 | 1,293 | 2,058 | 250 | 307 | 1,896 | 1,809 | 3,331 |
| Subtotal:----- | | 3,152 | 3,971 | 24,782 | 24,310 | 43,249 | 7,260 | 10,114 | 63,057 | 60,434 | 108,070 |
| CND PEACH(JUN) | MT | | | | | | | | | | |
| EU | | 548 | 1,413 | 20,063 | 16,731 | 20,063 | 341 | 801 | 13,745 | 9,614 | 13,745 |
| GREECE | | 543 | 1,408 | 19,021 | 15,515 | 19,021 | 328 | 787 | 12,996 | 8,832 | 12,996 |
| OTHER | | 187 | 263 | 1,858 | 4,479 | 1,858 | 123 | 158 | 1,363 | 2,310 | 1,363 |
| Subtotal:----- | | 735 | 1,676 | 21,921 | 21,211 | 21,921 | 464 | 959 | 15,109 | 11,925 | 15,109 |
| CND PINAPLE(JAN) | MT | | | | | | | | | | |
| THAILAND | | 17,842 | 11,167 | 81,662 | 71,187 | 172,014 | 11,179 | 5,874 | 52,314 | 37,398 | 101,834 |
| PHILIPPINES | | 9,257 | 8,813 | 52,227 | 57,982 | 128,465 | 6,350 | 5,840 | 36,255 | 39,095 | 88,280 |
| OTHER | | 3,336 | 3,109 | 18,419 | 16,408 | 41,758 | 1,624 | 1,503 | 7,038 | 6,764 | 16,877 |
| Subtotal:----- | | 32,435 | 23,089 | 149,309 | 145,578 | 342,237 | 19,164 | 13,217 | 95,607 | 83,257 | 206,991 |

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED
JUNE 94

| COMMODITY AND COUNTRY | | QUANTITY | | | | | VALUE (1,000 DOLLARS) | | | | |
|-----------------------|----|--------------------|--------------------|-------------------|-------------------|--------------|-----------------------|--------------------|-------------------|-------------------|--------------|
| COUNTRY REGION | | CURR MO LAST YR | CURR MO CURR YR | YR TDT LAST YR | YR TDT CURR YR | LAST YEAR | CURR MO LAST YR | CURR MO CURR YR | YR TDT LAST YR | YR TDT CURR YR | LAST YEAR |
| DRIED FRUIT | | | | | | | | | | | |
| DRD APRCT(JUL) | MT | | | | | | | | | | |
| TURKEY | | 1,324 | 1,099 | 9,316 | 8,424 | 10,217 | 2,754 | 2,531 | 21,228 | 21,314 | 23,134 |
| OTHER | | 66 | 35 | 285 | 322 | 735 | 115 | 110 | 631 | 1,329 | 729 |
| Subtotal:----- | | 1,389 | 1,134 | 9,601 | 8,946 | 10,516 | 2,869 | 2,641 | 21,859 | 22,642 | 23,863 |
| DATES(SEP) | MT | | | | | | | | | | |
| PAKISTAN | | 289 | 461 | 3,220 | 3,391 | 3,720 | 313 | 447 | 3,532 | 3,447 | 4,036 |
| CHINA, PEOPLES R | | 153 | 6 | 822 | 434 | 1,090 | 140 | 39 | 894 | 587 | 1,152 |
| OTHER | | 24 | 35 | 624 | 425 | 689 | 51 | 39 | 1,212 | 790 | 1,330 |
| Subtotal:----- | | 467 | 503 | 4,666 | 4,250 | 5,498 | 505 | 495 | 5,638 | 4,824 | 6,518 |
| DRD FIG(SEP) | MT | | | | | | | | | | |
| EU | | 0 | 0 | 969 | 761 | 969 | 0 | 0 | 2,403 | 1,820 | 2,403 |
| GREECE | | 0 | 0 | 943 | 727 | 943 | 0 | 0 | 2,301 | 1,695 | 2,301 |
| TURKEY | | 130 | 98 | 602 | 1,123 | 1,240 | 89 | 119 | 836 | 1,622 | 1,300 |
| OTHER | | 4 | 0 | 360 | 1,263 | 562 | 8 | 0 | 180 | 614 | 266 |
| Subtotal:----- | | 133 | 98 | 1,931 | 3,137 | 2,771 | 97 | 119 | 3,420 | 4,056 | 3,969 |
| DRD RAISIN(AUG) | MT | | | | | | | | | | |
| MEXICO | | 0 | 0 | 3,598 | 3,413 | 3,662 | 0 | 0 | 2,462 | 3,151 | 2,598 |
| CHILE | | 435 | 222 | 865 | 811 | 1,441 | 545 | 282 | 1,057 | 1,006 | 1,444 |
| TURKEY | | 257 | 119 | 1,326 | 2,068 | 1,526 | 278 | 125 | 1,436 | 2,110 | 1,655 |
| OTHER | | 40 | 0 | 66 | 328 | 87 | 47 | 0 | 103 | 349 | 134 |
| Subtotal:----- | | 732 | 342 | 5,855 | 6,620 | 6,717 | 869 | 407 | 5,056 | 6,617 | 6,070 |
| FRUIT JUICE(SSE) | | | | | | | | | | | |
| APPLE JUIC(JUL) | KL | | | | | | | | | | |
| EU | | 23,383 | 28,817 | 204,426 | 234,995 | 229,468 | 6,051 | 5,708 | 63,319 | 50,352 | 69,762 |
| ARGENTINA | | 33,386 | 59,255 | 182,414 | 293,290 | 222,727 | 6,230 | 8,949 | 50,561 | 52,190 | 58,379 |
| GERMANY | | 17,765 | 22,810 | 167,150 | 182,513 | 186,794 | 4,788 | 4,607 | 51,026 | 40,197 | 58,118 |
| OTHER | | 27,936 | 40,970 | 339,337 | 461,614 | 369,367 | 16,561 | 7,265 | 110,825 | 92,400 | 118,171 |
| Subtotal:----- | | 84,704 | 129,042 | 726,177 | 989,899 | 822,162 | 18,841 | 21,922 | 224,706 | 194,943 | 246,312 |
| FCOJ(DEC) | KL | | | | | | | | | | |
| BRAZIL | | 26,799 | 80,806 | 357,923 | 641,363 | 1,089,726 | 2,917 | 15,219 | 54,164 | 121,383 | 190,381 |
| OTHER | | 11,229 | 24,547 | 60,760 | 133,913 | 1,371,517 | 10,899 | 25,244 | 10,962 | 32,473 | 29,686 |
| Subtotal:----- | | 38,028 | 105,352 | 418,684 | 775,277 | 1,222,243 | 4,815 | 20,463 | 65,126 | 153,856 | 216,066 |
| GRAPE JU(JAN) | KL | | | | | | | | | | |
| SWEDEN | | 7,744 | 0 | 36,997 | 0 | 51,169 | 1,980 | 0 | 11,823 | 0 | 16,067 |
| EU | | 1,298 | 5,212 | 3,059 | 16,557 | 24,178 | 791 | 2,673 | 8,338 | 8,685 | 18,460 |
| OTHER | | 5,661 | 4,199 | 24,437 | 11,496 | 54,769 | 2,062 | 1,233 | 3,308 | 3,897 | 19,669 |
| Subtotal:----- | | 14,704 | 9,410 | 64,492 | 28,053 | 130,116 | 4,792 | 3,905 | 22,970 | 12,582 | 44,196 |
| PNEAPL JUNC(JAN) | KL | | | | | | | | | | |
| THAILAND | | 14,185 | 6,907 | 78,958 | 50,219 | 156,558 | 2,894 | 953 | 16,460 | 8,488 | 30,322 |
| PHILIPPINES | | 9,378 | 7,644 | 47,070 | 38,715 | 113,215 | 1,890 | 1,487 | 10,036 | 7,480 | 23,655 |
| OTHER | | 25,009 | 1,241 | 12,309 | 8,055 | 24,273 | 534 | 398 | 3,467 | 2,117 | 6,332 |
| Subtotal:----- | | 25,572 | 15,792 | 138,338 | 96,985 | 294,000 | 5,319 | 2,838 | 29,963 | 18,085 | 60,359 |
| PNEAPL JUNC(JAN) | KL | | | | | | | | | | |
| PHILIPPINES | | 2,110 | 4,157 | 10,280 | 19,563 | 29,454 | 782 | 1,312 | 3,822 | 6,505 | 10,933 |
| OTHER | | 2,618 | 1,571 | 5,856 | 8,017 | 13,450 | 398 | 1,345 | 2,792 | 4,262 | 4,309 |
| Subtotal:----- | | 4,729 | 5,729 | 16,136 | 27,580 | 42,904 | 1,180 | 2,656 | 6,614 | 10,767 | 15,242 |
| FROZEN FRUIT | | | | | | | | | | | |
| FZN STRBRY(DEC) | MT | | | | | | | | | | |
| MEXICO | | 3,016 | 3,663 | 14,517 | 14,602 | 18,446 | 2,788 | 3,469 | 13,638 | 13,923 | 17,277 |
| OTHER | | 8 | 96 | 519 | 578 | 1,274 | 62 | 144 | 2,670 | 1,600 | 2,626 |
| Subtotal:----- | | 3,092 | 3,759 | 15,216 | 15,180 | 19,720 | 3,052 | 3,613 | 16,309 | 15,523 | 21,103 |
| FRESH VEGETABLES | | | | | | | | | | | |
| FR BEANS(OCT) | MT | | | | | | | | | | |
| MEXICO | | 351 | 64 | 11,346 | 9,734 | 11,424 | 544 | 97 | 14,133 | 12,880 | 14,214 |
| OTHER | | 25 | 36 | 74 | 309 | 374 | 23 | 26 | 227 | 171 | 213 |
| Subtotal:----- | | 406 | 100 | 11,519 | 10,042 | 12,152 | 588 | 123 | 14,360 | 13,111 | 14,998 |
| FR CARROT(OCT) | MT | | | | | | | | | | |
| CANADA | | 136 | 795 | 30,334 | 36,326 | 39,943 | 60 | 354 | 7,952 | 8,783 | 10,429 |
| MEXICO | | 1,380 | 1,900 | 10,461 | 10,244 | 13,566 | 507 | 496 | 2,874 | 3,267 | 3,267 |
| OTHER | | 0 | 0 | 4 | 285 | 28 | 0 | 0 | 296 | 13 | 170 |
| Subtotal:----- | | 1,521 | 2,699 | 40,346 | 47,035 | 51,432 | 566 | 850 | 11,121 | 11,589 | 14,067 |
| FR CABBAGE(OCT) | MT | | | | | | | | | | |
| CANADA | | 891 | 159 | 12,582 | 7,289 | 17,625 | 326 | 33 | 2,812 | 1,721 | 4,420 |
| MEXICO | | 484 | 272 | 6,353 | 3,475 | 8,318 | 64 | 38 | 1,243 | 564 | 1,542 |
| OTHER | | 305 | 34 | 482 | 190 | 871 | 194 | 27 | 529 | 86 | 565 |
| Subtotal:----- | | 1,680 | 464 | 19,417 | 10,955 | 26,815 | 584 | 99 | 4,404 | 2,371 | 6,526 |
| FR CELERY(OCT) | MT | | | | | | | | | | |
| MEXICO | | 873 | 863 | 11,581 | 8,175 | 11,581 | 283 | 202 | 4,719 | 2,234 | 4,719 |
| CANADA | | 0 | 0 | 414 | 422 | 4,643 | 0 | 0 | 142 | 147 | 1,340 |
| OTHER | | 19 | 0 | 506 | 60 | 600 | 9 | 0 | 99 | 19 | 117 |
| Subtotal:----- | | 892 | 863 | 12,700 | 8,657 | 16,823 | 293 | 202 | 4,959 | 2,399 | 6,176 |
| FR CUCMBR(OCT) | MT | | | | | | | | | | |
| MEXICO | | 7,157 | 10,187 | 202,216 | 212,853 | 213,505 | 4,589 | 4,372 | 71,243 | 91,310 | 78,639 |
| OTHER | | 1,157 | 443 | 22,977 | 17,961 | 25,337 | 552 | 388 | 6,392 | 5,057 | 7,554 |
| Subtotal:----- | | 8,314 | 10,629 | 225,192 | 230,214 | 238,842 | 5,141 | 4,760 | 77,635 | 96,367 | 85,192 |
| FR CAULFLWR(OCT) | MT | | | | | | | | | | |
| CANADA | | 0 | 0 | 93 | 536 | 3,018 | 0 | 0 | 26 | 174 | 998 |
| MEXICO | | 0 | 0 | 624 | 1,643 | 666 | 0 | 8 | 316 | 484 | 319 |
| OTHER | | 12 | 32 | 152 | 192 | 192 | 15 | 0 | 104 | 133 | 133 |
| Subtotal:----- | | 12 | 32 | 909 | 2,179 | 3,876 | 15 | 8 | 446 | 659 | 1,449 |
| FR GARLIC(OCT) | MT | | | | | | | | | | |
| MEXICO | | 2,706 | 3,665 | 5,722 | 7,272 | 10,500 | 2,844 | 3,586 | 6,000 | 6,484 | 11,055 |
| CHINA, PEOPLES R | | 32 | 29 | 1,092 | 14,676 | 14,318 | 82 | 77 | 947 | 7,987 | 7,936 |
| OTHER | | 32 | 29 | 3,444 | 3,485 | 4,333 | 47 | 77 | 4,334 | 4,364 | 4,854 |
| Subtotal:----- | | 2,803 | 4,411 | 10,257 | 25,633 | 29,172 | 2,973 | 4,358 | 11,281 | 18,844 | 23,145 |
| FR ONION(OCT) | MT | | | | | | | | | | |
| MEXICO | | 21,218 | 17,486 | 171,521 | 160,369 | 192,287 | 9,791 | 10,654 | 78,311 | 94,191 | 93,837 |
| OTHER | | 1,351 | 636 | 14,433 | 161,265 | 24,461 | 647 | 616 | 7,744 | 22,037 | 10,015 |
| Subtotal:----- | | 22,569 | 18,122 | 185,954 | 221,634 | 216,739 | 10,438 | 11,270 | 84,055 | 116,228 | 103,853 |
| FR PEPPERS(OCT) | MT | | | | | | | | | | |
| MEXICO | | 6,502 | 9,621 | 124,478 | 130,821 | 138,708 | 13,684 | 9,163 | 120,355 | 125,566 | 134,106 |
| EU | | 3,090 | 1,178 | 7,178 | 7,961 | 16,098 | 2,211 | 1,439 | 21,439 | 21,473 | 21,473 |
| NETHERLANDS | | 2,094 | 2,093 | 7,284 | 7,687 | 15,624 | 8,925 | 6,450 | 21,413 | 20,603 | 35,960 |
| OTHER | | 356 | 413 | 1,454 | 1,415 | 3,994 | 1,088 | 1,010 | 3,096 | 2,811 | 6,733 |
| Subtotal:----- | | 9,948 | 12,212 | 133,448 | 140,197 | 158,793 | 23,983 | 16,893 | 145,590 | 149,850 | 177,957 |
| FR SEED POT(OCT) | MT | | | | | | | | | | |
| CANADA | | 6,529 | 3,738 | 74,074 | 106,245 | 74,524 | 877 | 714 | 11,430 | 21,721 | 11,499 |
| OTHER | | 0 | 0 | 81 | 74 | 137 | 0 | 0 | 43 | 41 | 81 |
| Subtotal:----- | | 6,529 | 3,738 | 74,154 | 106,319 | 74,661 | 877 | 714 | 11,474 | 21,763 | 11,579 |

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED

| COMMODITY AND COUNTRY | | QUANTITY | | | | | VALUE (1,000 DOLLARS) | | | | |
|-----------------------|------|--------------------|--------------------|-------------------|-------------------|--------------|-----------------------|--------------------|-------------------|-------------------|--------------|
| COUNTRY REGION | | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR | CURR MO LAST YR | CURR MO CURR YR | YR TOT LAST YR | YR TOT CURR YR | LAST YEAR |
| FRESH VEGETABLES | | | | | | | | | | | |
| FR TBL POT(OCT) | MT | 23,467 | 14,650 | 196,370 | 182,806 | 227,512 | 4,546 | 3,529 | 32,089 | 42,984 | 38,014 |
| CANADA | | 0 | 0 | 13 | 13 | 0 | 0 | 0 | 3 | 19 | 3 |
| OTHER | | 23,467 | 14,650 | 196,383 | 182,857 | 227,525 | 4,546 | 3,529 | 32,092 | 43,003 | 38,017 |
| Subtotal:----- | | | | | | | | | | | |
| FR TOMATO(OCT) | MT | 25,624 | 22,925 | 310,072 | 323,273 | 365,168 | 26,830 | 12,484 | 251,431 | 259,649 | 289,182 |
| MEXICO | | 2,897 | 2,674 | 7,908 | 9,609 | 15,744 | 4,496 | 3,676 | 9,193 | 12,151 | 18,273 |
| OTHER | | 28,521 | 25,599 | 317,980 | 332,881 | 380,912 | 31,327 | 16,160 | 260,625 | 271,800 | 307,454 |
| Subtotal:----- | | | | | | | | | | | |
| FR ASPARG(OCT) | MT | 3 | 0 | 18,620 | 14,181 | 22,613 | 3 | 0 | 27,902 | 24,330 | 31,593 |
| MEXICO | | 5 | 35 | 5,157 | 6,474 | 7,239 | 24 | 85 | 5,532 | 8,170 | 7,620 |
| OTHER | | 8 | 35 | 23,777 | 20,655 | 29,852 | 27 | 85 | 33,434 | 32,500 | 39,213 |
| Subtotal:----- | | | | | | | | | | | |
| CANNED VEGETABLES | | | | | | | | | | | |
| CND TOM PST(JUL) | MT | 9,145 | 11,125 | 19,825 | 20,115 | 20,312 | 6,024 | 6,347 | 14,495 | 12,518 | 14,818 |
| MEXICO | | 995 | 1,371 | 6,984 | 4,582 | 7,766 | 678 | 1,135 | 3,988 | 3,762 | 4,122 |
| CHILE | | 58 | 934 | 3,755 | 7,806 | 1,881 | 40 | 669 | 2,576 | 5,153 | 2,789 |
| OTHER | | 10,199 | 13,430 | 30,564 | 32,503 | 31,369 | 6,742 | 8,151 | 21,159 | 21,433 | 21,730 |
| Subtotal:----- | | | | | | | | | | | |
| CND TOM SAUCE(JUL) | MT | 596 | 288 | 4,091 | 4,283 | 4,465 | 334 | 178 | 2,240 | 2,804 | 2,499 |
| CANADA | | 69 | 379 | 2,207 | 1,253 | 2,639 | 29 | 172 | 1,309 | 632 | 1,122 |
| CHILE | | 69 | 130 | 1,431 | 7,261 | 1,627 | 36 | 87 | 321 | 632 | 1,050 |
| DOMINICAN REPUB | | 27 | 2,465 | 1,498 | 6,702 | 1,552 | 33 | 1,757 | 1,064 | 5,990 | 1,115 |
| OTHER | | 745 | 3,262 | 9,227 | 13,030 | 9,883 | 432 | 2,194 | 5,533 | 9,959 | 5,989 |
| Subtotal:----- | | | | | | | | | | | |
| CND TOMATO(JUL) | MT | 1,796 | 1,794 | 14,598 | 9,393 | 16,630 | 1,022 | 827 | 6,438 | 4,540 | 7,462 |
| CHILE | | 1,261 | 1,216 | 16,087 | 14,653 | 16,765 | 397 | 398 | 5,851 | 4,712 | 6,087 |
| EU | | 1,261 | 1,199 | 14,882 | 14,412 | 15,560 | 397 | 392 | 5,161 | 4,623 | 5,398 |
| ITALY | | 760 | 1,588 | 11,674 | 13,859 | 11,901 | 288 | 498 | 4,258 | 5,033 | 4,363 |
| OTHER | | 3,817 | 4,597 | 42,359 | 37,905 | 45,297 | 1,706 | 1,724 | 16,547 | 14,285 | 17,912 |
| Subtotal:----- | | | | | | | | | | | |
| CND MSHROOM(JUL) | MT | 1,157 | 1,012 | 15,061 | 9,229 | 15,958 | 2,753 | 2,636 | 37,404 | 21,429 | 39,390 |
| INDONESIA | | 1,234 | 2,711 | 10,774 | 16,523 | 11,240 | 1,987 | 3,637 | 18,766 | 25,665 | 19,532 |
| CHINA, PEOPLES R | | 1,780 | 4,386 | 19,231 | 25,742 | 21,018 | 3,605 | 9,427 | 42,035 | 56,846 | 45,934 |
| OTHER | | 4,170 | 8,109 | 45,066 | 51,494 | 48,216 | 8,345 | 15,700 | 98,205 | 103,940 | 104,856 |
| Subtotal:----- | | | | | | | | | | | |
| FROZEN VEGETABLES | | | | | | | | | | | |
| FZN BROCLI(SEP) | MT | 12,854 | 10,784 | 136,268 | 88,491 | 159,838 | 8,509 | 6,367 | 90,602 | 60,777 | 106,192 |
| MEXICO | | 555 | 171 | 12,318 | 3,406 | 15,408 | 391 | 99 | 8,928 | 8,674 | 10,933 |
| OTHER | | 13,409 | 10,956 | 148,586 | 101,897 | 175,246 | 8,900 | 6,466 | 99,529 | 69,450 | 117,125 |
| Subtotal:----- | | | | | | | | | | | |
| FZN CAULFLR(SEP) | MT | 214 | 153 | 19,183 | 24,882 | 20,199 | 169 | 110 | 13,665 | 21,801 | 14,433 |
| MEXICO | | 85 | 72 | 1,247 | 2,291 | 2,899 | 59 | 33 | 852 | 1,099 | 1,249 |
| OTHER | | 299 | 226 | 20,430 | 27,173 | 22,097 | 228 | 143 | 14,517 | 22,900 | 15,682 |
| Subtotal:----- | | | | | | | | | | | |
| FZN POTATO(SEP) | MT | 12,393 | 12,636 | 89,056 | 97,926 | 121,553 | 6,630 | 6,744 | 49,443 | 54,290 | 66,834 |
| CANADA | | 47 | 2 | 218 | 211 | 402 | 20 | 12 | 145 | 209 | 259 |
| OTHER | | 12,440 | 12,638 | 89,274 | 98,137 | 121,956 | 6,650 | 6,757 | 49,588 | 54,499 | 67,093 |
| Subtotal:----- | | | | | | | | | | | |
| TREE NUTS | | | | | | | | | | | |
| PISTACHIO NSH(SEP) | MT | 0 | 66 | 0 | 81 | 40 | 0 | 109 | 0 | 143 | 81 |
| HONG KONG | | 0 | 1 | 0 | 108 | 7 | 0 | 2 | 24 | 298 | 24 |
| TURKEY | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER | | 0 | 67 | 7 | 189 | 47 | 0 | 111 | 26 | 442 | 107 |
| Subtotal:----- | | | | | | | | | | | |
| CASHEW NUT(AUG) | MT | 1,455 | 3,529 | 26,442 | 32,864 | 31,066 | 6,306 | 15,575 | 115,995 | 137,554 | 136,033 |
| INDIA | | 2,107 | 1,272 | 25,909 | 16,713 | 22,713 | 6,303 | 6,103 | 90,434 | 73,865 | 107,073 |
| BRAZIL | | 445 | 341 | 5,988 | 3,878 | 8,845 | 8,267 | 14,489 | 17,385 | 19,477 | 31,312 |
| OTHER | | 4,006 | 5,143 | 54,649 | 53,454 | 64,645 | 16,114 | 23,467 | 223,816 | 225,566 | 264,421 |
| Subtotal:----- | | | | | | | | | | | |
| FILBERTS(AUG) | MT | 229 | 393 | 3,421 | 3,123 | 3,944 | 568 | 1,762 | 8,895 | 10,618 | 10,245 |
| TURKEY | | 13 | 22 | 186 | 181 | 77 | 30 | 129 | 25 | 686 | 200 |
| OTHER | | 242 | 414 | 3,487 | 3,304 | 4,022 | 598 | 1,891 | 9,155 | 11,304 | 10,544 |
| Subtotal:----- | | | | | | | | | | | |
| PECANS NSH(SEP) | MT | 30 | 43 | 12,772 | 6,667 | 12,772 | 108 | 46 | 33,861 | 7,599 | 33,861 |
| MEXICO | | 0 | 0 | 148 | 327 | 148 | 0 | 0 | 449 | 1,081 | 449 |
| OTHER | | 30 | 43 | 12,920 | 6,994 | 12,920 | 108 | 46 | 34,310 | 8,680 | 34,310 |
| Subtotal:----- | | | | | | | | | | | |
| WINES | | | | | | | | | | | |
| CHMP&SPRK WN(JAN) | KL | 1,591 | 1,663 | 7,038 | 6,690 | 30,523 | 18,322 | 15,350 | 70,147 | 62,500 | 265,363 |
| EU | | 790 | 728 | 2,778 | 2,701 | 10,065 | 15,057 | 11,460 | 53,081 | 48,850 | 179,053 |
| FRANCE | | 397 | 386 | 2,198 | 2,711 | 11,753 | 1,651 | 1,600 | 9,458 | 9,053 | 50,998 |
| ITALY | | 66 | 27 | 129 | 140 | 302 | 160 | 66 | 393 | 435 | 1,034 |
| OTHER | | 1,657 | 1,689 | 7,167 | 6,830 | 30,825 | 18,482 | 15,416 | 70,541 | 62,935 | 266,397 |
| Subtotal:----- | | | | | | | | | | | |
| FT&VERM WN(JAN) | KL | 921 | 1,332 | 3,915 | 4,990 | 12,389 | 3,523 | 5,345 | 14,579 | 19,263 | 48,713 |
| EU | | 525 | 750 | 2,104 | 2,918 | 6,954 | 1,318 | 1,913 | 5,009 | 2,218 | 16,829 |
| ITALY | | 261 | 439 | 1,130 | 1,266 | 3,278 | 1,218 | 2,352 | 4,835 | 5,838 | 14,484 |
| SPAIN | | 87 | 100 | 389 | 519 | 1,295 | 813 | 888 | 3,524 | 5,014 | 13,324 |
| PORTUGAL | | 9 | 11 | 66 | 66 | 159 | 38 | 55 | 250 | 269 | 671 |
| OTHER | | 930 | 1,344 | 3,973 | 5,056 | 12,547 | 3,562 | 5,400 | 14,829 | 19,532 | 49,384 |
| Subtotal:----- | | | | | | | | | | | |
| OTH GP WINE(JAN) | KL | 13,585 | 15,686 | 54,109 | 65,796 | 152,864 | 57,597 | 53,101 | 213,810 | 214,870 | 553,012 |
| EU | | 4,840 | 5,728 | 19,692 | 21,745 | 55,169 | 33,594 | 27,527 | 128,173 | 108,825 | 303,623 |
| FRANCE | | 6,763 | 7,838 | 26,665 | 34,786 | 75,390 | 17,925 | 20,042 | 63,507 | 81,346 | 186,307 |
| ITALY | | 4,061 | 4,962 | 17,024 | 17,433 | 42,637 | 9,541 | 9,369 | 27,971 | 40,680 | 97,598 |
| OTHER | | 17,645 | 19,746 | 71,134 | 83,235 | 195,502 | 67,139 | 62,470 | 251,782 | 255,550 | 650,610 |
| Subtotal:----- | | | | | | | | | | | |
| OTH WN PROD(JAN) | KL | 215 | 143 | 1,183 | 711 | 2,276 | 585 | 501 | 3,317 | 2,615 | 7,018 |
| JAPAN | | 245 | 526 | 1,317 | 1,317 | 3,709 | 324 | 688 | 1,867 | 2,557 | 3,144 |
| CANADA | | 473 | 473 | 1,111 | 1,515 | 2,084 | 45 | 689 | 1,077 | 2,107 | 2,121 |
| OTHER | | 75 | 97 | 323 | 443 | 1,148 | 185 | 165 | 707 | 853 | 1,221 |
| Subtotal:----- | | | | | | | | | | | |
| CUT FLOWERS | | | | | | | | | | | |
| ROSES(JAN) | NONE | 0 | 0 | 0 | 0 | 0 | 7,397 | 10,039 | 46,476 | 52,783 | 80,312 |
| COLOMBIA | | 0 | 0 | 0 | 0 | 0 | 2,475 | 2,762 | 14,897 | 18,614 | 27,079 |
| OTHER | | 0 | 0 | 0 | 0 | 0 | 9,872 | 12,801 | 61,373 | 71,397 | 107,392 |
| Subtotal:----- | | | | | | | | | | | |
| CARNATIONS(JAN) | NONE | 0 | 0 | 0 | 0 | 0 | 7,881 | 8,623 | 41,749 | 45,637 | 82,941 |
| COLOMBIA | | 0 | 0 | 0 | 0 | 0 | 237 | 136 | 1,167 | 1,450 | 2,143 |
| OTHER | | 0 | 0 | 0 | 0 | 0 | 8,118 | 8,759 | 42,917 | 47,087 | 85,084 |
| Subtotal:----- | | | | | | | | | | | |

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